COMMUNITY FUNDING COMMITTEE

AGENDA

Meeting to be held

TUESDAY 11 APRIL 2017

9.00am

In the Manawatu District Council Manawatu Room, 135 Manchester Street, Feilding

Richard Templer
Chief Executive
MEMBERSHIP

Chairperson
Councillor Hilary Humphrey

Deputy Chairperson
Councillor Alison Short

Members
Councillor Barbara Cameron
Councillor Stuart Campbell
Councillor Shane Casey
Her Worship the Mayor, Helen Worboys
ORDER OF BUSINESS

1. MEETING OPENING

2. APOLOGIES

3. CONFIRMATION OF MINUTES

Draft resolution:

That the minutes of the Community Funding Committee meeting held on 6 March 2017 be adopted as a true and correct record.

4. NOTIFICATION OF LATE ITEMS

Where an item is not on the agenda for a meeting, that item may be dealt with at that meeting if:

4.1 The Council by resolution so decides; and

4.2 The Chairperson explains at the meeting at a time when it is open to the public the reason why the item is not on the agenda, and the reason why the discussion of the item cannot be delayed until a subsequent meeting.

5. DECLARATIONS OF CONFLICTS OF INTEREST

Notification from elected members of:

5.1 Any interests that may create a conflict with their role as an elected member relating to the items of business for this meeting; and

5.2 Any interests in items in which they have a direct or indirect pecuniary interest as provided for in the Local Authorities (Members’ Interests) Act 1968

6. PRESENTATIONS

There are no presentations

7. OFFICER REPORTS

7.1 COMMUNITY DEVELOPMENT FUND APPLICATION – BEEF EXPO INC SOCIETY

Report of the General Manager - Community and Strategy dated 4 April 2017

7.2 COMMUNITY DEVELOPMENT FUND APPLICATION – BIKE MANAWATU SOCIETY

Report of the General Manager - Community and Strategy dated 4 April 2017
7.3 REPRESENTATIVE FUND APPLICATION – BROWNE, GORDON 80
Report of the General Manager - Community and Strategy dated 4 April 2017

7.4 REPRESENTATIVE FUND APPLICATION – FEILDING HIGH SCHOOL RUGBY 95
Report of the General Manager - Community and Strategy dated 4 April 2017

7.5 REPRESENTATIVE FUND APPLICATION – WILLIAMS, OLIVIA 108
Report of the General Manager - Community and Strategy dated 4 April 2017

8. CONSIDERATION OF LATE ITEMS

9. MEETING CLOSURE
Minutes of a meeting of the Community Funding Committee held on Monday 6 March 2017, commencing at 9.00am in the Manawatu District Council Manawatu Room, 135 Manchester Street, Feilding.

PRESENT: Cr Hilary Humphrey (Chairperson)
Cr Alison Short
Cr Stuart Campbell
Cr Shane Casey

IN ATTENDANCE: Richard Templer (Chief Executive)
Brent Limmer (General Manager – Community and Strategy)
Michael Hawker (Project Delivery Manager)
Janine Hawthorn (Community Development Officer)
Nichole Ganley (Governance Support Officer)
Danielle Balmer (Communications Officer)

CFC 17/029 CONFIRMATION OF MINUTES

RESOLVED

That the minutes of the Community Funding Committee meeting held on 7 February 2017 be adopted as a true and correct record.

Moved by: Councillor Stuart Campbell
Seconded by: Councillor Alison Short

CARRIED

Councillor Shane Casey left the meeting at 9.01am and returned at 9.03am

CFC 17/030 NOTIFICATION OF LATE ITEMS

There were no requests for late items

CFC 17/031 DECLARATIONS OF CONFLICTS OF INTEREST

There were no declarations of conflicts of interest.

CFC 17/032 PRESENTATIONS

There were no presentations scheduled for this meeting.

CFC 17/033 REPRESENTATIVE FUND APPLICATION – WEBB, ABBEY


RESOLVED

That the Community Funding Committee grants $500 to Abbey Webb who has been selected in the New Zealand Junior Girls’ Team to compete at the Oceania Table Tennis Junior Championships being held in Suva, Fiji from 13 to 16 April 2017.
Moved by:  Councillor Stuart Campbell
Seconded by:  Councillor Shayne Casey

CARRIED

CFS 17/034  MEETING CLOSURE

The Chairperson declared the meeting closed at 9.05am

Approved and adopted as a true and correct record:

--------------------------------------------------------
CHAIRPERSON

DATE

6
Community Funding Committee

Meeting of 11 April 2017

Business Unit: Community and Strategy
Date Created: 04 April 2017

Community Development Fund Application - Beef Expo Inc Society

Purpose

To present for consideration a Community Development Funding Application received from the Beef Expo Incorporated Society requesting financial assistance with the costs of the 2017 Beef Expo being held in Manfeild Park on 15 and 16 May 2017.

Significance of Decision

The Council’s Significance and Engagement policy is not triggered by matters discussed in this report.

Recommendations

That the Community Funding Committee considers the funding application received from Beef Expo Incorporated Society requesting financial assistance with the costs of the 2017 Beef Expo being held in Manfeild Park on 15 and 16 May 2017.

Report prepared by:
Janine Hawthorn
Community Development Adviser

Approved for submission by:
Brent Limmer
General Manager - Community and Strategy
1 Contribution to the Council Vision and Council Outcomes

1.1 Relationship to the Council Outcomes that underpin the Council’s Vision:

**Connected, vibrant and thriving Manawatu – the best rural lifestyle in New Zealand**

<table>
<thead>
<tr>
<th>Manawatu District will improve the natural environment, stewarding the district in a practice aligned to the concept of kaitiakitanga.</th>
<th>The Manawatu will attract and retain residents.</th>
<th>Manawatu district develops a broad economic base from its solid foundation in the primary sector.</th>
<th>Manawatu and its people are connected via quality infrastructure and technology.</th>
<th>Manawatu’s built environment is safe, reliable and attractive.</th>
<th>Manawatu District Council is an agile and efficient organisation.</th>
</tr>
</thead>
<tbody>
<tr>
<td>✔</td>
<td>✔</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2 Background

2.1 The Beef Expo is an annual event which is recognised as the premier event for the beef industry in New Zealand.

2.2 This is the 10th year that the Beef Expo has been held at Manfeild Park.

3 Discussion and Options considered

3.1 The event is intended to attract over 2,000 national participants and spectators with a further 1,000 viewers through live streaming.

3.2 Council has previously supported this event in the past through the Regional Event Fund which is no longer available.

4 Operational Implications

4.1 There are no capital/operating expenditure implications or maintenance costs associated with this paper.

5 Financial implications

5.1 The amount of funding requested is $12,222.39.

5.2 There is currently no funding available in the Community Development Fund for the remainder of the 2016/17 financial year. However, the Committee has the authority to consider retrospective funding as the event is being held in the latter part of 2016/17.

5.3 The applicant is aware of Council’s position in relation to its funding pool for 2016/17 and is happy for the Committee to consider the application on the basis that no funding would become available until 1 July 2017 should the application be supported by the Committee.

6 Statutory Requirements

6.1 There are no statutory requirements relating to this paper.
7 Delegations

7.1 The Community Funding Committee has delegated authority to approve up to $10,000.00 for Community Development Fund applications.

8 Consultation

8.1 There is no consultation required.

9 Cultural Considerations

9.1 There are no cultural considerations to be taken into account for this paper.

10 Conclusion

10.1 The applicant has been able to demonstrate that their project meets the criteria and guidelines contained within the Community Development Funding policy.

11 Attachments

- Community Development Funding Application – Beef Expo Inc Society
Community Development Funding Application Form

Purpose

The purpose of community development funding is to assist those community groups and not for profit organisations who wish to provide specific programmes, events or projects, at a local level, that:

- foster a sense of pride and belonging;
- are innovative;
- encourage people to take initiative to add value; and
- celebrate the heart of our region.

1. Applicant Details

<table>
<thead>
<tr>
<th>Full name of organisation</th>
<th>Beef Expo Incorporated Society</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact person</td>
<td>Stephanie Dench</td>
</tr>
<tr>
<td>Daytime phone number</td>
<td>06 3237444 or 027 5480 407</td>
</tr>
</tbody>
</table>

2. Postal Details

<table>
<thead>
<tr>
<th>Street/PO Box</th>
<th>75 South Street</th>
</tr>
</thead>
<tbody>
<tr>
<td>Town</td>
<td>Feilding</td>
</tr>
<tr>
<td>Postcode</td>
<td>4702</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:Expo@beefexpo.co.nz">Expo@beefexpo.co.nz</a></td>
</tr>
</tbody>
</table>
3. Funding Criteria

Which of the following three Community Development Funding criteria are you applying under. Please select one. If your programme, event or project meets more than one criteria, choose the one that is the main focus.

☐ A not-for-profit organisation based in the Manawatu District; or

☑ A legally incorporated society or charitable trust in the Manawatu District that is registered with the Charities Commission; or

☐ A partnership between organisations for the delivery of services or a project based in the Manawatu District.

4. Programme, Event or Project Information (please attach additional sheets if required)

What is the programme, event or project you are seeking funding for? Please give a brief description.

The Tri-Test Beef Expo is recognised as the premier event for the beef industry in NZ and is being held for the 10th year at Manfield. The event lasts for three days and attracts over 2000 national participants & spectators and a further 1000 viewers through live streaming. NZ cattle breeders from eight breeds, bring their best stock to compete and sell in the national genetic bull sale. There are also several educational elements, a trade show and three days of future beef - see attached.

Will your programme, event or project take place within the Manawatu District?

☑ Yes ☐ No

If the answer is no your project is likely to be ineligible.
5. **Value of Application to Manawatu District** (please answer relevant sections)

How will your programme, add value to the sense of economic, social, ecological and cultural wellbeing within the community?

Economic benefits include all motels in fielding booked out, restaurants, cafes, local shops & farm supplies fully booked & exceeding weekly sales. Local companies & staff are utilised for the event.

Social benefits: Well being of farmers money off the farm, opportunity for public of fielding & attend free of charge, social events, cafe available at event, trade show & upskilling forums and breakfasts.

How will the provision of this programme, event or project resolve a local issue facing the community?

The event provides health benefits to those attending. Due to the isolation of farming, external environment & demands of running a business, research shows farmers can neglect their own wellbeing which can lead to depression. The Expo is an opportunity for farmers to leave the farm and be part of an experience with others in the same industry who are going through the same highs and lows of farming, in addition to upskilling them, providing an opportunity to view new products, speak with industry experts and attending social events.
How does the programme, event or project encourage active citizenship through participation and accessibility?

The event is unique with its vibrant, friendly rural atmosphere. It is open to the public and is free of charge.

The event showcases the multi-purpose venue of Manfeild in Feilding.

The sale is public and anyone attending has the opportunity to view and purchase a bull at any of the breed individual sales.

Tell us about the key people and/or community involved

PBBNZ Feilding
Manfeild
All major Beef Breeds Associations/Societies committees
HG Catering
Pivot Design
Pitchfork
Bull Walk / Rural TV
PGG / Rural Livestock

<table>
<thead>
<tr>
<th>Estimated number of active participants</th>
<th>600 participants</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2000 spectators</td>
</tr>
</tbody>
</table>
6. Financial Information

<table>
<thead>
<tr>
<th>What is your organisation's legal status?</th>
<th>Incorporated Society</th>
</tr>
</thead>
<tbody>
<tr>
<td>What is your Charities Commission registration number?</td>
<td>946241</td>
</tr>
<tr>
<td>What is your Charities Commission registration date?</td>
<td>12/12/1999</td>
</tr>
</tbody>
</table>

If you do not have a legal identity, please explain why, name your umbrella group and supply at least three letters in support of your application.

Does your organisation have its accounts audited each year?

☑ Yes  ☐ No

If yes, please attach the Audited Accounts for the last financial year including the Auditor's report. If these audited accounts are more than six months old at the time of applying, please also enclose the most recent income and expenditure statement.

If no, please attach a statement of current financial position that includes an income and expenditure statement, or a copy of the unaudited management accounts; and a declaration, signed by two signatories of your organisation, attesting to the accuracy of the financial update included.

Please attach a detailed budget for the programme, event or project including both income and expenditure.

<table>
<thead>
<tr>
<th>What level of funding is your organisation requesting from Council?</th>
<th>$12,122.39</th>
</tr>
</thead>
</table>

Community Development Funding Application Form
Tell us about any other funding you have applied for or received for this project/service.

<table>
<thead>
<tr>
<th>Date applied</th>
<th>Source of funding</th>
<th>Type of funding e.g. grant</th>
<th>Date of result</th>
<th>Amount Applied or received</th>
</tr>
</thead>
<tbody>
<tr>
<td>31.1.17</td>
<td>Rural Communities</td>
<td>Grant</td>
<td>5th April</td>
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<tr>
<td>10.3.17</td>
<td>Trillian</td>
<td>Grant</td>
<td>unknown</td>
<td>$10,038.76</td>
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<tr>
<td>1.2.17</td>
<td>E&amp;CCT</td>
<td>Grant</td>
<td>6th April</td>
<td>$9,060.00</td>
</tr>
</tbody>
</table>

7. Declaration

☑ The details in all sections of the application are true and correct to the best of our knowledge.

☑ We have the authority to commit our organisation to this application to the Manawatu District Council.

In addition:

☑ The Council will be advised of any significant change to our finances between the date of this application and the date of decision-making.

☑ All reasonable information has been provided to support our application.

We understand that the Manawatu District Council:


☑ We also consent to it recording the personal contact details provided in this application, retaining and using these details.

☑ We understand that our name and brief details about the programme, event or project may be released to the media or appear in Council documentation.

☑ We undertake that we have obtained the consent of all people involved to provide these details. We understand that we have the right to have access to this information.

☑ This consent is given in accordance with the Privacy Act 1993.
8. **Conditions of Funding**

- Receiving funding in any year does not guarantee ongoing funding.
- The organisation needs to be able to demonstrate sound financial and accounting practice through the organisation's most recent annual accounts.
- Funding received from Council must be acknowledged as a separate entry within the organisation's accounts or in a note in the organisation's annual report.
- Funding will be made upon receipt of invoices and/or receipts which detail the agreed service(s) specified by the Community Funding Subcommittee's funding approval.
9. Final Check

Make sure you have

☑ Completed all the sections
☑ Provided financial details
☑ Attached supporting documents

10. Need Help?

Please contact the following if you need advice on your application:

Janine Hawthorn
Community Development Adviser
Manawatu District Council
Private Bag 10-001
Feilding 4743
Telephone 06 323 0000
Email: janine.hawthorn@mdc.govt.nz
# New Zealand Beef Expo
## 2017 Budget Final

<table>
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<th>2017 Budget</th>
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<tbody>
<tr>
<td><strong>Income</strong></td>
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<td>ENTRY FEES</td>
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<tr>
<td>Entry Fees</td>
<td>$28,550.00</td>
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<tr>
<td>Entry Fees - Champion Heifer</td>
<td>$7,125.00</td>
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<tr>
<td>Entry Fees - Future Beef</td>
<td>$9,590.00</td>
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<tr>
<td>SPONSORSHIP</td>
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<tr>
<td>Naming rights</td>
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<tr>
<td>Premier</td>
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<tr>
<td>Champion of Champions</td>
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<tr>
<td>Champion Heifer</td>
<td>$4,000.00</td>
</tr>
<tr>
<td>Breed Banquet</td>
<td>$5,000.00</td>
</tr>
<tr>
<td>Catalogue - Advertising</td>
<td>$2,000.00</td>
</tr>
<tr>
<td>Digital Media</td>
<td>$400.00</td>
</tr>
<tr>
<td>Tradesite</td>
<td>$10,700.00</td>
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<tr>
<td><strong>OTHER</strong></td>
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<td>Grants - Trillian</td>
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<td>Grants - Rural Communities</td>
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<td>Grants - E&amp;C Community Trust</td>
<td>$9,060.00</td>
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<tr>
<td>Grants - MDC</td>
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<tr>
<td>Breed Banquet Tickets</td>
<td>$9,000.00</td>
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<tr>
<td>Interest Received</td>
<td>$200.00</td>
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<tr>
<td><strong>Total Income</strong></td>
<td><strong>$156,886.15</strong></td>
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</table>

<p>| | |
|                |             |
| <strong>Expenses</strong>   |             |
| Advertising    | $5,722.39   |
| Catalogue - Graphics | $4,350.00  |
| Catalogue Printing | $4,979.00  |
| Judges Expenses | $500.00     |
| Champion Heifer Prizes | $5,000.00  |
| Champion Heifer Expenses | $700.00    |
| Onsite Charges |             |
| OC - Equipment Hire | $3,500.00  |
| OC - Extra pens  | $1,250.00   |
| OC - Heating/Electricity | $2,114.40  |
| OC - Rubbish Removal | $450.00    |
| OC - Sawdust Show &amp; Bark | $2,800.00  |
| OC - Venue Rentals | $11,310.00 |
| OC - Venue Labour - Manfeild | $2,505.00  |
| OC - Sundry      | $700.00     |
| OC - Yards Manawatu A &amp; P | $4,577.00  |
| OC - Onsite Caravan | $200.00    |
| <strong>Show Ring Audio</strong> | $663.99    |
| Sale Ring Audio  | $598.00     |
| Tradesite       |             |
| Tradesite - Exhibition Panels | $5,631.50  |
| Tradesite - Power | $960.00     |
| Photography - Expense | $200.00    |
| <strong>Breed Banquet</strong> |             |
| Catering        | $7,200.00   |
| Complimentary tickets | $900.00     |
| Venue Hire      | $800.00     |</p>
<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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<tbody>
<tr>
<td>IGNZ</td>
<td>$2,698.76</td>
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<tr>
<td>Design</td>
<td>$2,000.00</td>
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<tr>
<td>Guest Speaker</td>
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<td>Signage - Expenses</td>
<td>$800.00</td>
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<td>$700.00</td>
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<tr>
<td>Website Expenses</td>
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<tr>
<td>Video Link &amp; System - Perriam</td>
<td>$6,500.00</td>
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<tr>
<td>Video Link &amp; System - IGNZ</td>
<td>$7,038.76</td>
</tr>
<tr>
<td>Accounting &amp; Audit</td>
<td>$1,500.00</td>
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<tr>
<td>Legal Fees</td>
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<td>Bank Charges</td>
<td>$50.00</td>
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<td>Postage/Courier</td>
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<td>Photocopying</td>
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<td>Insurance</td>
<td>$650.00</td>
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<tr>
<td>Printing &amp; Stationery</td>
<td>$150.00</td>
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<tr>
<td>Sponsorship Prospectus</td>
<td>$800.00</td>
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<td>NZPBB Expenses</td>
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<td>NZPBB - Administration Fees</td>
<td>$18,000.00</td>
</tr>
<tr>
<td>Management Labour</td>
<td>$25,000.00</td>
</tr>
<tr>
<td>Contract Labour</td>
<td>$12,000.00</td>
</tr>
<tr>
<td>Telephone &amp; Fax</td>
<td>$350.00</td>
</tr>
<tr>
<td>Accommodation &amp; Meals</td>
<td>$300.00</td>
</tr>
<tr>
<td>AGM Expenses</td>
<td>$130.00</td>
</tr>
<tr>
<td>Meeting Expenses</td>
<td>$150.00</td>
</tr>
<tr>
<td>Sundry</td>
<td>$250.00</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$156,228.80</strong></td>
</tr>
<tr>
<td><strong>Net Profit/(Loss)</strong></td>
<td><strong>$657.35</strong></td>
</tr>
</tbody>
</table>
2017 Beef Expo

Overview and benefits

The application for Event Funding is for Tru-Test Beef Expo 2017, the event requires funding to keep entry fees as low as possible for competitors due to the traveling costs of transporting animal stock to the event from around the country and to ensure the event is run to a high, safe and professional standard and gives competitors a wide range of opportunities and an exceptional event experience.

Tru-Test Beef Expo is recognised as the premier event for the beef industry in New Zealand and is being held for the 10th year at Manfield in Feilding in the Manawatu region. The Tru-Test Beef Expo lasts for three days and attracts over 2000 national participants and spectators and a further 1000 viewers through live streaming.

New Zealand cattle breeders from eight different breeds, bring their best stock to compete and subsequently sell in the prestigious National genetic bull sale. In additional to the showing and selling of cattle there are several educational elements including three days of Future Beef.

Future Beef is organised and run separately from Tru-Test Beef Expo but the two events have been running side by side for nine years and the Beef Expo is a pathway for Future Beef competitors which is about inspiring young people between five & 24 who are interested in the beef sector, developing their skills and abilities.

An educational focus on beef genetics is also a well-supported part of the programme and two forums are held throughout the two day event which are intended to upskill competitors and provide additional benefits to the event alongside the sale. In addition, trade sites showcasing innovations and technology associated to the industry are in attendance, this is an opportunity for competitors and spectators to access new products to enhance their farming and speak with professionals in their field.

This year it is hoped that trade sites which are not specifically rural focused, will be attracted to the event as well. There is also a social aspect to the event with the annual beef breeders dinner which provides a opportunity for farmers throughout the country to catchup and/or meet new people in a laid back atmosphere with a high profile guest speaker.

The Tru-Test Beef Expo also provides health benefits to those attending. Due to the isolation of farming, external environment and demands of running a business, research shows farmers can neglect their own wellbeing which can lead to depression. The Expo is an opportunity for famers to leave the farm and be part of an experience with others in the same industry who are going through the same highs and lows of farming in addition to upskilling them, providing an opportunity to view new products, speak with industry experts and attending social events.

Community and economic benefits to the Manawatu (Feilding and Palmerston North) region are:

- In 2016 all of the Feilding motels and a large portion of Palmerston North motels were fully booked were full with Tru-Test Beef Expo farmers and associated Beef Expo participants i.e. trade exhibitors, truck drivers, stock purchasers, judges, spectators
- Restaurants and cafes were fully booked in particular on the Monday evening but did a steady trade throughout the event
• Local shops and farm supplies would have exceeded their weekly sales as farmers and farmers' wives had time to shop whilst in town
• Fuel stations would have benefited enormously from truck and passenger traffic
• Local companies were used for supply of sawdust, vehicles, and other operational equipment
• Additional local staff were required to serve and clean at Manfeild
• Manawatu A & P Association benefited from the hireage of equipment
• One of Manfeild's major event's of the year, using the indoor stadium and function suites to full advantage

With more funding, we hope to extend this well-known national beef event to become a regional attraction for everyone. A growth concept for the Tru-Test Beef Expo is to create a "Beef Week" similar to NZ Agri Investment week, where a week of national farming events could be held in the region and could incorporate Women in Farming initiatives, "Grow and Show" Food Truck, Farmers Market concept, a schools program and Innovation of new technology, training and knowledge sharing as well as a awards event linking with Agri Investment Week to celebrate the entire sector.
15th March 2016

Stephanie Dench
Tru-Test Beef Expo Event Coordinator
PO Box 146, Feilding 4740, New Zealand
m. +64 27 548 0407 | t. +64 6 323 7444 | f. +64 6 323 2422
e. stephanie@manfeild.co.nz

Dear Beef Expo Committee,

Thank you for Beef Expo’s interest in working with Perriam Media & Entertainment Group (a.k.a BullWalk) in 2017 with regards to live-streaming the 2017 Tru-Test Beef Expo at Manfield Park, Feilding on 15th-16th May 2016.

Further to our recent discussions, please find below our recommendations for filming, our fees and charges and our terms of trade.

To approve this production agreement, we require you to sign our digital agreement sent to you via HelloSign.

We look forward to working with Beef Expo on this years live-streaming event.

Kind Regards,

Sarah Perriam
Executive Director
Perriam Media & Entertainment Group Ltd

sarah@perriammeg.co.nz
021 922 993
PRODUCTION BRIEF

1) **Beef Expo – 15th – 16th May 2015**

**PRODUCTION BRIEF**

**LIVE-STREAMING**

BullWalk's live-streaming production team will be at Beef Expo at Manfield Park in Fielding to live-stream on Monday 15th May & Tuesday 16th May 2016.

The following is the draft schedule for marketing, set-up, the live-stream and post event as discussed with Stephanie.

**From 20th April 2016**

We suggest that the live-stream video player is embedded on the 'WATCH LIVE' page of www.beefexpo.co.nz as well as embedded on homepage of www.bullwalk.co.nz with a holding slide and schedule of events. Beef Expo's naming rights sponsor, Tru-Test, will have a banner to be displayed above the video player on the homepage.

**Saturday 13th May**

1.30pm  BullWalk crew arrive at Manfield Park to set-up, will liaise with Image Group on set-up.

**Sunday 14th May**

9.30am  BullWalk crew on-site - filming Beef + Lamb NZ Genetics Breeders Forum

**Monday 15th May (note schedule is based on last year, please advise changes)**

**Location : Show Ring**

9.30am  BullWalk crew on-site

11.30am  Livestreaming Commences

11.30-12pm  Commercial break playing sponsors advertisements and other prepared content

12pm – 2.30pm  Live-stream of the Genetics lead bull sales

2.30-3.30pm  Commercial break playing sponsors advertisements and other prepared content

3.30pm – 5pm  Live-stream the Beef + Lamb NZ Genetics Queen of Hearts Judging & Sale

5pm  Livestreaming Commences – Holding slide ‘Back tomorrow’

**Tuesday 16th May (note schedule is based on last year, please advise changes)**

**Location : Corporate Suites**

6.30am  BullWalk crew on-site

7am  Livestreaming Commences

7am-7.30am  Commercial break playing Beef + Lamb Genetics NZ prepared content

7.30am-9.45am  Beef + Lamb Genetics NZ prepared content

9.45-10am  Commercial break playing playing sponsors advertisements and other prepared content
**Location : Show Ring**  
10am-10.45am  
10.45-11am  
Live-stream of the PGG Wrightson – Champion of Champions  
Commercial break playing sponsors advertisements and other prepared content

**Location : Sale Ring**  
11am-1.15pm  
1.15pm-1.40pm  
1.40pm – 3pm  
3pm  
Live-stream the National Genetics Sale  
Commercial break playing sponsors advertisements and other prepared content  
Live-stream the National Genetics Sale  
Livestreaming Commences – Holding slide ‘Thank you for watching – the livestream is now over’

BullWalk will co-ordinate with Reece from Image Group and Stephanie from Manfield Park on the cabling between the Corporate Suite, the Show Ring & the Sale ring as well as the location of our mixing desk which will remain in the same spot from set-up on Sunday 14th May until pack down on Tuesday 16th May on conclusion of the event.

Our live-streaming production will include:

- **Show Ring / Sale Ring**
  - Two camera angles mixed with audio taken from Image Group’s sound desk
  - Camera angles will be 1) Auctioneer 2) Bull being lead (Show) or wide of rostrum (Sale)
  - **TO BE DISCUSSED**  
    - Screen layout will feature a four screens – 1) Auctioneer 2) Camera Two 3) Pre-Filmed Bull Video (or photo) 4) Lot No. & Breeder’s Name as well as feature the official ‘Tru-Test Beef Expo 2016’ logo (proof of final slide to Posy by 20th April)
  - Multi Mixer with pre-prepared graphics, sponsors content and holding slides to play out during the live-stream and the holding period. Director (Graham McArthur) will communicate with the two cameraman and mix the footage for the live-stream
  - Executive Producer (Sarah Perriam) will be on-site next to the Director monitoring the stream on bullwalk.co.nz & beefexpo.co.nz, social media activity, any changes in the schedule or graphics, assure the sponsors content is played out in the breaks.
  - BullWalk will provide the satellite, data and live-streaming video platform to provide the service to the point of providing NZ Farmer with an embed code to display on their website.

All footage will be shot in 1920x1080 format and audio from will be recorded with quality sound.

**ON-DEMAND VIDEO**

BullWalk and Beef Expo have agreed that no on-demand video footage is required post-event.

All raw footage remains the property of both Beef Expo & Rural TV. Any re-use of footage will be on the basis of agreement between both parties.

Should any videos wish to be created from this footage in the future, this will become a separate production agreement.

**DISTRIBUTION MARKETING & MANAGEMENT**

BullWalk will work with Beef Expo to market the live-stream through it’s social media channels) as well as during the event with live updates, photos and reminders.
QUOTE

Includes:

- Two cameras live streaming for two days with a mixer, director and producer for two days and hosted on www.bullwalk.co.nz and www.beefexpo.co.nz as described in the production brief
- All pre-production management with Beef Expo sponsors and breed societies
- All related travel expenses for production crew of four
- No post-production
- Distribution Marketing & Management

INVESTMENT - $6,500 (plus GST)

Please note Beef + Lamb NZ Genetics will cover the cost of the Breeders Breakfast live-streaming which is separate from this fee. If Beef + Lamb NZ Genetics pull out of doing this, this quote to Beef Expo is void and will have to be re-quoted.

PLEASE SIGN & RETURN OUR PRODUCTION AGREEMENT TO CONFIRM THIS QUOTE.
SENT SEPARATELY THROUGH 'HELLOSIGN'
Beef Expo Marketing Plan

Date
- May 15 – 16 2017

Objectives
- Promote to farmers nation wide and commercial buyers to attend the event
- Nation wide coverage promoting the live streaming
- Local promotion to entice farmers and commercial buyers from the Manawatu region to attend the sale and trade exhibition

Target market
- Farmers – Local and nationally
- Commercial buyers through stock agents PGG & Rural Livestock

Entries:
- Commercial clients
- Farmers

The Beef Expo Event
- Beef farmers
- Lifestyle block owners

Tactics
Print and Social

<table>
<thead>
<tr>
<th>Date</th>
<th>Item</th>
<th>Brief details</th>
<th>Who’s Responsible</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>20.2.17</td>
<td>E-Newsletter – Entries now open</td>
<td>Email to database to encourage bull sale entries</td>
<td>Stephanie</td>
<td>Nil</td>
</tr>
<tr>
<td>1.3.17</td>
<td>E-Newsletter – Entries close this Friday</td>
<td>Email to database to give them a last chance to enter</td>
<td>Stephanie</td>
<td>Nil</td>
</tr>
<tr>
<td>17.3.17</td>
<td>E-Newsletter</td>
<td>Information about the event, prize money, timetable, forums, encouraging people to come, sponsors overviews</td>
<td>Stephanie</td>
<td>Nil</td>
</tr>
<tr>
<td>24.3.17</td>
<td>Country Wide Beef</td>
<td>Contract between PBB &amp; Pivot. NZX write all editorial info but need to interview someone. All sponsors logos and acknowledgement in info to Pivot. Pull out is – Catalogue cover, programme, &amp; editorial</td>
<td>Stephanie – Give sponsor info to Pivot</td>
<td>Nil</td>
</tr>
<tr>
<td>13.4.17</td>
<td>E-newsletter</td>
<td>Event update, sponsors, logistics info, event sign ups</td>
<td>Stephanie</td>
<td>Nil</td>
</tr>
<tr>
<td>Week of 1.5.17</td>
<td>NZ Farmer – Print advertising</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Week of 15.5.17</td>
<td>NZ Farmer – 8 page pull-out</td>
<td></td>
<td></td>
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</table>
## Posters and Signs

<table>
<thead>
<tr>
<th>Date</th>
<th>Item</th>
<th>Brief details</th>
<th>Who's Responsible</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>A4 &amp; A3 Posters</td>
<td>Design / Print Distribution</td>
<td>Steph</td>
<td>$160</td>
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<tr>
<td></td>
<td>DLE Flyers</td>
<td>Design Print</td>
<td>Steph</td>
<td>$308.20</td>
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<tr>
<td></td>
<td>Corflute Signs around the Manawatu</td>
<td>Design Install Deinstall</td>
<td>Steph</td>
<td>TBC</td>
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<td></td>
<td>SH1 Billboard</td>
<td>Design Printing Install Deinstall</td>
<td>Steph</td>
<td>$385</td>
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<td></td>
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<td></td>
<td></td>
<td>$250</td>
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<td>$250</td>
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<tr>
<td></td>
<td>Feilding Promotions Event Board</td>
<td></td>
<td>Steph</td>
<td>$50.00</td>
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<td></td>
<td>Feilding Promotions database</td>
<td></td>
<td>Steph</td>
<td>Nil</td>
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<tr>
<td></td>
<td>NZ Farmer ad – Middle section</td>
<td>Design Advertise – 10 x 4</td>
<td>Steph</td>
<td>$680</td>
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<tr>
<td></td>
<td>County News – Online and radio</td>
<td>Design Advertise</td>
<td>Steph</td>
<td>$2284.19</td>
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<tr>
<td></td>
<td>Hawkes Bay Newspaper</td>
<td>Editorial &amp; Two photos Stud bull sale Sponsors acknowledged</td>
<td>Caren - PBB</td>
<td>Nil</td>
</tr>
<tr>
<td></td>
<td></td>
<td>TOTAL</td>
<td></td>
<td>$5722.39</td>
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</tbody>
</table>

## Tactics to investigate
- Rural News ads and editorial
  - Reporter: Peter Burke | Phone: 06 362 6319
- NZ Farmer.co.nz (part of stuff)
- Need: database of visitors from last year (if available) to do an email to tell them about the event.
<table>
<thead>
<tr>
<th>Radio Station</th>
<th>时段</th>
<th>频道</th>
<th>表现</th>
<th>销售额</th>
<th>折扣</th>
<th>金额</th>
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<tbody>
<tr>
<td>Taranaki</td>
<td>0600-0900</td>
<td>Breakfast</td>
<td>5</td>
<td>1.111</td>
<td>1.175</td>
<td>78.00</td>
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<td>0900-1200</td>
<td>Morning</td>
<td>5</td>
<td>1.111</td>
<td>1.175</td>
<td>105.00</td>
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<td></td>
<td>1200-1600</td>
<td>Afternoon</td>
<td>5</td>
<td>1.111</td>
<td>1.175</td>
<td>105.00</td>
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<td></td>
<td>1600-1900</td>
<td>Drive</td>
<td>5</td>
<td>1.111</td>
<td>1.175</td>
<td>105.00</td>
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<td>1900-2300</td>
<td>Evenings</td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>120.00</td>
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**SUB TOTAL:** 1,259.00

**BONUS VALUE:** 550.40

**DISCOUNT VALUE:** 709.60

**TOTAL:** 1,739.80

**Discount:** 23.50%

**Terms and Conditions**

For terms and conditions, deadlines and specifications please refer to the website: [http://advertising.nzm.co.nz/terms-conditions](http://advertising.nzm.co.nz/terms-conditions). A binding contract formed when the Advertiser confirms to NZME that this advertising contract is agreed (whether by email or by signing this NZME Radio National Planner).

Please note:
- Acceptance of the NZME Radio National Planner is required within 14 days to remain valid.
- Bonuses are pre-emptible and may not play where schedules are full.
- All bookings are subject to approval and availability.
- Cancellation terms apply and NZME Radio requires 30 days written notice of any cancellation.
The nation's weekly farming community newspaper.

Our country.
Our people.

Circulation 76,487
Audit Bureau of Circulations, Dec. 2015
OUR AUDIENCE. YOUR CUSTOMERS.

**I like to read about farmers... real farmers doing real things, and I do look at the ads. It's good you're sponsoring the Ewe Hogget Competition. I think that's a really good thing. The other thing I value in yours is I always go to the back page to see where the markets are going.**

Rob Johnstone
Glencairn, Outram, Southland

**We get it every Monday morning. I always read the Farmer first. It always has something about sheep in it — it's not just all about dairy. I pick up all those other ones and they're all the same thing. You're telling stories about farmers, and that's the interesting thing.**

Brendan and Prudence Butler
Tikokino, Hawke's Bay
On the farm, discovery and innovations
The heart and soul of NZFarmer. Our country. Our people.

ON THE FARM
FRONT PAGE

37x7 Full page
$3950
(= $12.55/cm)

25x5
Classified
= $2660
3= $2570
4= $2480

20x7
Classified
= $2660
3= $2520
4= $2380

10x7
Classified
= $1330
3= $1260
4= $1190

Rate / column-cm

Middle section column widths

Our Audience. Your Customers.

It's the orange-top one eh? Yeah, I like it. I'm a fan. I like the more human side of it. The others I skim but your one I go back and pick it up.

Ken and Kirsty Shaw
Elmore Station,
Matawal, Gisborne

We look through everything, but yours are positive. It's good to read the on-farm stuff. I like reading those articles about what other farmers are doing, how they're doing it and why.

Jono and Kelly Bavin
Tussock Creek, Southland
Our Audience, Your Customers.

Of course I do. It’s all about what we do. We both read it here. In my opinion there’s some good articles about sheep farming when you get into the stations. We always look at it and try to pick up new ideas.”

Lew and Iain Wright
Hawarden, Canterbury

It’s really interesting to get the positive stories about what others are doing across the sectors and it’s good to get the positive when often the news is not so good.”

Helen and Charlie Lea
Cambridge, Waikato
REAL ESTATE SECTION

Publishing Deadlines

<table>
<thead>
<tr>
<th>Booking deadline</th>
<th>Material deadline</th>
</tr>
</thead>
<tbody>
<tr>
<td>5pm Monday week prior to print</td>
<td>5pm Tuesday week prior to print</td>
</tr>
</tbody>
</table>

Deadlines vary around public holidays. Advertisements cancelled after the booking deadline will incur a cancellation fee.

MARKETING PACKAGES
Ask us about our special multi-publication packages.

OUR AUDIENCE. YOUR CUSTOMERS.

"I always read NZFarmer. It probably rates higher than the others. We really enjoy Andrea Fox's stories. They're really insightful from farmers from a whole variety of levels. NZFarmer is about farming families, what drives them and where they come from. The stories are diverse — all farming types, and young people through to the farmers who have been doing it all their lives."

Anna Kalma
Ngarua, Waikato
# Newspaper Advertising Specifications

**Postscript compatible (acceptable software)**

- Adobe InDesign
- Adobe Illustrator
- Corel Draw
- FreeHand
- QuarkXPress

Files should be created using these applications, saved and supplied as separate, single page PDFs. Appropriate Distiller job options are available on request.

**Non-Postscript compatible (unacceptable software)**

- Microsoft Word
- Microsoft PowerPoint
- Microsoft Publisher
- Adobe Photoshop

Note: Adobe Photoshop should be used for image manipulation only.

### General

<table>
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<th>Parameter</th>
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<td>Postscript Level</td>
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<tr>
<td>Colour Model</td>
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### Fonts & Type

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<th>Specification</th>
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<td>Minimum point size for reversed coloured type</td>
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<td>Minimum point size for single colour type (CMY, C, M, Y or CMYK)</td>
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### Images

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<tr>
<td>Minimum resolution for greyscale images at published size</td>
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<td>Minimum resolution for black &amp; white (single bit) images</td>
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<td>Maximum ink weight</td>
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<td>Embedded ICC profiles</td>
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<td>Spot colours</td>
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<td>Extra channels, transfer curves, or compression</td>
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### Logos

<table>
<thead>
<tr>
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<th>Specification</th>
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</thead>
<tbody>
<tr>
<td>Format</td>
<td>CMYK vector (preferred for best reproduction) or bitmap</td>
</tr>
</tbody>
</table>

### QR Codes

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Specification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Colour model</td>
<td>RGB only</td>
</tr>
</tbody>
</table>
Fairfax New Zealand Limited and its subsidiaries (Fairfax, we, us, our) place material for publication on behalf of the customer (you) subject to these terms and conditions of advertising in advertising terms. These Terms apply to all advertising in any newspaper (Print Advertising) or website and other digital services (Digital Advertising) unless we have agreed otherwise in writing with you.

Material for Publication
In accepting any material including electronic material or data for publication in the Material we are doing so in consideration of and relying on your express warranty, the truth of which is essential that:

a) the Material contains nothing:
   - that is misleading or deceptive or likely to mislead or deceive, or which otherwise breaches the Fair Trading Act 1986;
   - that is defamatory or indecent or which otherwise offends against generally accepted community standards;
   - that infringes a copyright or trademark or otherwise infringes any intellectual or industrial property rights;
   - that breaches any right of privacy or confidentiality;
   - that breaches any provision of any statute, regulation, review or other rules.

b) the Material complies in every way with the Advertising Code of Practice issued by the Advertising Standards Authority Inc. ("ASA") and with every other code or industry standing relating to advertising in New Zealand.

c) publication of the material will give rise to no liability on our part or in a claim being made against us in New Zealand or elsewhere.

d) in respect of Digital Advertising, the Material does not include any cookie tracking or other tracking device unless we have provided our prior written consent to such inclusion, to the extent we consent to you collecting information relating to our users ("User Information") you may only use such information for the advertisement's specific purposes and only in respect of the relevant advertising campaign.

e) For the avoidance of doubt, you must not disclose any User Information to any third party and must not use any User Information in connection with any advertising campaigns on any third party properties or otherwise. Where you are a representative of a digital advertiser, this does not prevent you from disclosing the User Information in summary format only to the advertiser who provided you that the advertiser only uses such information in accordance with these terms. You will immediately remove any advertisement without liability in the event of any breach. Any such termination will not affect your obligation to make payment.

2. You agree to indemnify us against any losses, liabilities, costs, claims and expenses whatsoever arising directly or indirectly from any breach of the warranties set out above and any damages incurred in our pursuit of any rights or remedies in accordance with the terms that follow.

Default
3. You must receive all creative that forms part of the Material and information from you in accordance with the timelines specified:
   a) for Print Advertising, on the order date, email confirmation or stated on the applicable rate card
   b) for Digital Advertising, as set out in the Special Conditions relating to Digital Advertising or any email confirmation.

General Publication
4. We may refuse to publish, or withdraw Material from publication without having to give reason.

5. We may publish the Material at a time different from the originally booked or where applicable in the next available issue where we reserve or delay publication of the advertising as booked.

6. All creative that forms part of the Material is subject to reasonable approval by Fairfax external and advertising staff. We may require that Material is corrected or amended to conform to style, or for other genuine reasons.

7. By placing an advertisement for publication you grant us a perpetual, non-exclusive licence to reproduce the advertisement in any print or electronic media we offer and in any format or in the future. See further terms for Digital Advertising in the Special Conditions for Digital Advertising.

8. The placing or positioning of any Material in a publication or website is at our discretion except where specifically agreed in writing.

9. You must tell us as soon as possible if there is an error or omission in any material you have placed or placed on your behalf. Fairfield reserves the right charge additional amendment fees and additional processing fees.

10. Where you order a specific placement for its advertising material, the placement may be used only by you for advertising your usual business and may not be transferred to another person.

Cancellation
11. If you wish to cancel an advertisement or campaign you must communicate this in writing to us. A cancellation fee may apply:
   a) for Print Advertising, please refer to the applicable advertising rate card, insertion order or email confirmation for specific details of any cancellation fee;
   b) for Digital Advertising, as set out in the Special Conditions relating to Digital Advertising.

12. The charge for advertising will be in New Zealand dollars and in accordance with the applicable rate card applying at the time for the publication, unless we agree otherwise in writing.

Rate Cards
13. Rate card adjustments will be published in our publications and on our websites, New rates will apply one month after the rate adjustment is published.

14. If you are not a New Zealand resident you will be charged the cost of any advertising you place with us with all GST added.

15. Payment is due on the 20th of the month following the advertising until we specify otherwise in writing. If payment is not made to us within 15 days of any notification we will be liable for all costs of recovery, commisioners and collection fees at market rates.

16. You will be charged an additional fee of 2% including GST when making payments by Visa, MasterCard or American Express Cards. This includes all split payment advertaides via a Fairfax Media consultant, email, telephone or at the front counter of any of our premises.

Liability
17. We exclude all implied conditions and warranties from these terms except to the extent that they cannot be excluded by law. The guarantees contained in the Consumer Guaranties Act 1993 are excluded where you acquire or hold material for your own use or acquiring goods or services for the purposes of a business.

18. We will not be liable for any loss including loss of revenue or profit and any indirect or consequential loss arising from or in relation to any error or omission in publishing or failure to publish and if we are found to have any liability for any circumstance that liability is limited to the cost of the space of the advertisement.

19. You acknowledge that if it has not relied on any representation made by or on behalf of Fairfax in connection with the advertising.

20. If we are found to have any direct liability in any circumstances that liability is limited to the cost of the advertising space for the relevant material in the publication and/or website.

Creative Services
21. Where you utilise any aspect of our creative services in the design or production of an advertisement (including photographic or design work) you acknowledge that we own the copyright in such work and that such work is not work for which a commission payment has been made or agreed. You may not use any such advertisement in any other publication without our specific written consent.

General Terms
22. All DVDs, Blu-ray discs and videos, and any other restricted publications advertisements for sale must include its Classification as determined by the New Zealand Classification office any may be advertised only in accordance with the conditions imposed by the Classification Office. We require written evidence of New Zealand classification ratings and Classification Office conditions for each condition video or any publication.

23. We have the right at any time to provide the advertising data (including but not limited to your total advertising rate card spend for publication by Nielsen Media Research as part of our membership of the MBA's Advertising and to monitor ad spend of New Zealand.

4. In addition to these Terms and Conditions you acknowledge that all advertising including the conditions of payment, delivery and changes to or cancellation of such advertising, will take place in accordance with and subject to the conditions notified to us or generally published by Fairtrax from time to time.

5. We may at our sole discretion vary these Terms and Conditions at any time provided that; all such amended terms will not affect prior agreed advertising orders, and if it do not agree with a variation then you may cease advertising.

Special Conditions relating to Digital Advertising
1. Campaign Impressions: Campaign advertising impressions will be counted and reported by our ad- serving engine. A third party ad-serving engine may also be used but its impression count won't be recognised unless we agree otherwise in writing. Any other advertising placements in a specific section on the website, you acknowledge that the material will only be placed on editorial content with that section, and be spaced and excluded from being placed on sponsored content, being any content that I generated, purchased and owned by a third party. You acknowledge and agree that any calculation for "share of voice" or any other calculation of advertising impressions will be measured on the basis of editorial content only.

2. We may provide guidelines to be followed where you include an Internet address in your material.

4. Instruction and Material Deadline: We must receive all creative material and information from you in accordance with the advertising material publication dates and below:
   a) All Rich Media digital advertising is due no later than 5 working days prior to commencement of a campaign set out in the insertion order
   b) All Standard digital advertising is due no later than 3 working days prior to commencement of a campaign as set out in the insertion order.

5. Any late delivery of creative material resulting in the delay of a campaign is your responsibility, any such dates, the campaign will be deemed to have begun on the original start date specified in the insertion order.

6. Fairfax reserves the right to charge an additional processing fee of $250 on any application after 5pm on the day prior to commencement of a campaign.

7. If the campaign is delayed for any reason, all creative material is delivered after 5pm the day prior to commencement of the campaign.

8. For the avoidance of doubt in relation to Fairfax advertising operation service times, support hours have been defined to be between the times of 9.00am - 5.00pm Monday to Friday (excluding public holidays)

9. Except where you provide the creative material directly to Fairtrax for Fairtrax to upload and host for publication, you must provide, or ensure that an external advertising service supplier, all creative material from in HTTPS (secure browsing) server and/or domain which uses a commercial CA-signed encryption, and using open standard best-practice encryption algorithms and key sizes.

Confidentiality Notice: You agree to the following terms and conditions:
   a) for all Standard Advertising Placements
      - if a cancellation is made up to 7 days before the more days notice, you will incur no penalty.
      - if a cancellation is made up to 2 - 7 working days notice, you agree to pay 50% of the campaign cost.
      - if a cancellation is made up to 2 working days notice, you agree to pay 100% of the campaign cost.
      - if a cancellation is made on or after the campaign commencement date, you agree to pay 100% of the campaign cost.
   b) for Premium Advertising Placements
      - if the campaign is made up to 5 or more days notice, you will incur no penalty.
      - if the campaign is made up to 2 - 5 working days notice, you agree to pay 50% of the campaign cost.
      - if a cancellation is made up to 2 working days notice, you agree to pay 100% of the campaign cost.

Corrective Material: You agree to provide corrected and/or additional material:
   a) for all Standard Advertising Placements
      - if a correction is made up to 7 days before the more days notice, you will incur no penalty.
      - if a correction is made up to 2 - 7 working days notice, you agree to pay 50% of the campaign cost.
      - if a correction is made up to 2 working days notice, you agree to pay 100% of the campaign cost.
      - if a correction is made on or after the campaign commencement date, you agree to pay 100% of the campaign cost.
   b) for Premium Advertising Placements
      - if the campaign is made up to 5 or more days notice, you will incur no penalty.
      - if the campaign is made up to 2 - 5 working days notice, you agree to pay 50% of the campaign cost.
      - if a correction is made up to 2 working days notice, you agree to pay 100% of the campaign cost.
      - if a correction is made on or after the campaign commencement date, you agree to pay 100% of the campaign cost.

35
APRIL EASTER SPECIALS

For the whole of April The Guardian is giving you a treat.

With low prices to get your advertising moving just in time for Easter shopping!

2x4 (9cm by 12.6cm): $160.00

¼ page (18cm by 12.6cm): $220.00

½ page (18cm by 25.4cm): $445.00

Full page (36.6cm by 25.4cm): $650.00

All prices are excluding gst

Conditions apply:
Only to be used in the month of April

Call Jannine Malcolm

06 350 3585 / 021 212 0679
<table>
<thead>
<tr>
<th>Magazine</th>
<th>Size</th>
<th>Price</th>
<th>Readership</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Manawatu Standard</strong></td>
<td>10 cm (h) x 7.2 cm (w)</td>
<td>$195</td>
<td>28,000</td>
</tr>
<tr>
<td></td>
<td>10 cm (h) x 11 cm (w)</td>
<td>$295</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 cm (h) x 11 cm (w)</td>
<td>$395</td>
<td></td>
</tr>
<tr>
<td><strong>Quarter Page</strong></td>
<td>(28 cm (h) by 18.6 cm or 14 cm (h) by 37.6 cm (w))</td>
<td>$795</td>
<td></td>
</tr>
<tr>
<td><strong>Half Page</strong></td>
<td>(28 cm (h) by 37.6 cm or 54 cm (h) by 18.6 cm (w))</td>
<td>$1595</td>
<td></td>
</tr>
<tr>
<td><strong>Feilding Herald</strong></td>
<td>10 cm (h) x 7.2 cm (w)</td>
<td>$120</td>
<td>18,000</td>
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<tr>
<td></td>
<td>10 cm (h) x 11 cm (w)</td>
<td>$190</td>
<td></td>
</tr>
<tr>
<td></td>
<td>20 cm (h) x 11 cm (w)</td>
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<tr>
<td><strong>Half Page</strong></td>
<td>18 cm (h) by 26.2 cm</td>
<td>$595</td>
<td></td>
</tr>
<tr>
<td><strong>The Tribune</strong></td>
<td>10 cm (h) x 7.2 cm (w)</td>
<td>$195</td>
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<tr>
<td></td>
<td>10 cm (h) x 11 cm (w)</td>
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<td></td>
<td>20 cm (h) x 11 cm (w)</td>
<td>$395</td>
<td></td>
</tr>
<tr>
<td><strong>Half Page</strong></td>
<td>18 cm (h) by 26.2 cm</td>
<td>$695</td>
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</tr>
</tbody>
</table>

**Also Consider**

<table>
<thead>
<tr>
<th>Magazine</th>
<th>Size</th>
<th>Price</th>
<th>Readership</th>
</tr>
</thead>
<tbody>
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<td><strong>Farmer</strong></td>
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<td>18,000</td>
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<td>10 cm (h) x 11 cm (w)</td>
<td>$295</td>
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<td></td>
<td>20 cm (h) x 11 cm (w)</td>
<td>$395</td>
<td></td>
</tr>
<tr>
<td><strong>Half Page</strong></td>
<td>18 cm (h) by 26.2 cm</td>
<td>$695</td>
<td></td>
</tr>
</tbody>
</table>
Rabobank New Zealand Limited

Debit

Rabobank

For CREDIT of

New Zealand Beef Expo Incorporated

Date

Cash

Amount

Cheques per page

TOTAL$
CERTIFICATE OF INCORPORATION

NEW ZEALAND BEEF EXPO INCORPORATED
946251

This is to certify that NEW ZEALAND BEEF EXPO INCORPORATED was incorporated under the Incorporated Societies Act 1908 on the 12th day of February 1999.

Mandy McDonald
Registrar of Incorporated Societies
17th day of January 2017

For further details visit www.societies.govt.nz
MINUTES OF THE ANNUAL GENERAL MEETING OF NZ BEEF EXPO INC HELD IN THE BOARDROOM, PBBNZ, 75 SOUTH STREET, FEILDING ON WEDNESDAY 7TH DECEMBER 2016 COMMENCING AT 10.30am

PRESENT: Simon Collin, Philip Shepherd, Garry McCorkindale, Jim Syme, Peter Matthews, Caren Bailey, Phil Barnett, Craig Morton, Joe Fouhy, Peter McWilliam, Andrea Bullivant, Julie Keane, Jordyn Tate, Callum Stewart, Jan Turner, Patrice Grant, Sonya Knowles

APOLOGIES: Posy Moody, Bruce Orr, Brent Fisher, Richard Van Asch, Tim Brittain, Robert Kane, Sarah Hammond, Cedric Lander

Moved: Phil Barnett / Joe Fouhy: that the apologies be accepted. Carried.

MINUTES:

2015 AGM – Pages 378-384

Matters arising:
Garry Page 384 – Richard Van Asch is down as South Devon rep (is that just a typo) Simon said his understanding Richard was an industry related appointment, Garry asked what industry was he representing? Phil – he was nominated as an industry representative. Simon – he was put on as an industry representative. Correction of minutes that Richard was not a South Devon rep but an industry rep. Jim – there was more than one nomination for the other breeds, there was an election, Richard got mentioned as part of an independent one. Amend the minutes to that effect.

Motion to remove South Devon Richard Van Asch and alter Charolais to other breeds. – Pass now with the proviso this will be done

Moved: Garry McCorkindale / Peter McWilliam: Carried.

Moved: Garry McCorkindale / Peter McWilliam: that the minutes of the previous AGM be taken as a true and accurate record. Carried.

REPORTS:
Event Manager’s Report – No Event Manager’s report

FBNZ REPORT:

CHAIRMAN’S REPORT:
Simon Collin read his report to the meeting.

Beef Expo 2016 – Chairman’s Report

I am pleased to report that the 2016 Tru Test Beef Expo was not only financially considered a success, but the Event is experiencing significant growth which suggests a bright future for Beef Expo.

I want to take this opportunity to thank our generous sponsors. Our sponsors are such an important part of Beef Expo and really are the “cornerstones” to the success of our event. To our principal sponsor, Tru-Test, thank you for your support of New Zealand Beef Expo over a number of years and a huge congratulations on your 50th anniversary year. To our Premier Sponsors; FMG, Merial Ancare, PBBNZ, PGG Wrightson Genetics and Rabobank we sincerely thank you again for your all of your support.

This year we saw our Future Beef youths open our event programme with over ninety keen beef enthuseses and close to seventy steers and heifers entered in the Future Beef Hoof & Hook weekend. For those unfamiliar with Future Beef New Zealand (FBNZ), it is an initiative created to reshape and re-ignite youths involvement in the New Zealand beef industry. The programme
is aimed at 8 – 24 year olds from all walks of life and plays an important role in Tru-Test Beef Expo. The weekend is in it’s tenth year and it’s great to see our future generation in action across a number of events. Our thanks to Marc Robertson and the wider FBNZ Executive for a great weekend of education and entertainment.

2016 saw the ‘Breed Dinner’ make a return to the Beef Expo programme which was very well received by our cattle Breeders and Breed Societies. I would like to extend thanks to Farmlands Ltd for their sponsorship of this event and for facilitating an insightful after dinner speech from Motor Racing icon, Greg Murphy. I would also like to thank AngusPure and Hereford Prime for supplying the beef for the dinner. The Farmlands Breed Banquet was a sold out event and we are already looking forward to next year’s showcase.

An exciting addition to our 2016 programme was the Allflex NZ Champion Heifer competition, a revamped Queen of Hearts. Allflex has really got behind this competition for which we’re incredibly grateful. This year a Performance Class was added to the competition, sponsored and administrated by Beef + Lamb New Zealand Genetics (BLG). I would like to thank BLG, in particular the efforts of Graham Alder and Max Tweedie, for developing a workable competition which was able to take the Allflex NZ Champion Heifer competition to a new level. Congratulations to the Glen Anthony Simmental Stud for taking out the overall championship. Another BLG sponsored initiative, the Beef + Lamb New Zealand Genetics Breakfast seminars once again proved very popular. Our thanks again to Graham Alder and his team for their support.

NZ Beef Expo has acknowledged the evolution of technology and the opportunity we have to now broadcast this event via social networking and live streaming channels. Our live streaming partner, Farmside, ensured those that could not be with us at Manfeild were able to view the Beef + Lamb New Zealand Genetics Forum and Allflex NZ Heifer Show and Sale, PGG Wrightsons Champion of Champions and Beef Expo Sales at www.beefexpo.co.nz. The Bull Walk was also broadcast at www.bullwalk.co.nz. We look forward to taking NZ Beef Expo to national and international audiences again in 2017 and exploring further possibilities.

To my Executive and Management committee, thank you for your time and commitment to NZ Beef Expo. We have a large voluntary base of organisers and helpers without whom the event could not take place and I look forward to working with you all again in 2017. To the judges and stewards of Tru-Test Beef Expo 2016, thanks must also go to you for your time and efforts. There are two special people I’d like to mention by name. Our outgoing Event Manager, Posy Moody, has done a fantastic job for NZ Beef Expo in her two years on board with us. Trade and sponsorship has grown considerably in a short space of time. Sadly for NZ Beef Expo, Posy has accepted a full time role with New Zealand Hereford Association and we wish her well with her new position. I’d also like to thank Caren Bailey, General Manager of PBBNZ, for her brilliant support to me personally. Caren’s organisation and professionalism in her association with NZ Beef Expo is invaluable and I thank her for her ongoing work for us all.

Looking ahead to 2017, plans are already in place to continue to grow our event. I would like to take the opportunity to welcome Manfeild Park on board as NZ Beef Expo Event Managers – a fitting development as we mark our 10th consecutive year at Manfeild from 12th – 16th May 2017. We look forward to working with you in the years to come.

Moved: Joe Fouhy / Phil Barnett : that the Chairman’s report be accepted. Carried.
FINANCIAL REPORT:

A profit of $1,492 is a good result and an increase on the 2015 profit of $987 which included a stakeholder contribution of $1,769. It is positive that this contribution was not required this year and that Beef Expo was able to be self-sufficient in 2016.

Although total expenses in 2016 increased this was more than compensated for by the increase in income particularly sponsorship and trade site income. It is pleasing to see that trade sites brought in a net profit of $2,962 as opposed to $213 in 2015. Also that the “Live Feed Video” sponsorship was $6,000 in 2016 compared to $3,500 in 2015.

There are no outstanding debtors and slightly less creditors than 2015 at year end. The bank balance of $5,056 is reduced to $2,886 after the creditors are paid and is the working capital available moving into the 2017 year. Although this is a slim amount of working capital it is an increase on 2015 and with good planning and subsequent profits in future years this will improve.

With the support of participants, the breed societies and sponsors Beef Expo will be able to strengthen its financial position and look forward to show casing the industry in future years.

Moved: Phillip Shepherd / Joe Fouhy : that the financials be accepted. Carried.

ELECTION OF OFFICERS & EXECUTIVE:

Angus
Hereford
Simmental
Charolais
South Devon

Industry related appointee Nominations

NZHA would like to nominate Robert Kane as the NZHA executive for the Beef Expo Executive Committee. As he is located in Gore, in his absence Phil Barnett or myself will attend. NZHA have agreed that I will be the breed’s representative on the management committee with the assistance of Robert and Jimmy Murray closer to the event.

PPBNz (Caren Bailey) would like to formally nominate Mr Bruce Orr to the Beef Expo Executive. Bruce is a huge advocate for Beef Expo and his contribution, knowledge and work ethic to Beef Expo over the years has and is immensely important to the continuation of this event.

Angus NZ’s nomination to the Executive of the Expo committee for 2017 is Cedric Lander.
South Devon nomination is Richard Van Asch.

Garry McCorkindale is the Breed Rep for Beef Expo.

Any further nominations – None.

Other breed representative will be Simon Collin.

Haven’t received a nomination for Robyn. – Caren will check the constitution if we can co-op.
Philip put a motion forward that a Future Beef rep will be invited to join the Beef Expo Moved: Philip Shepherd / Joe Fouhy: Carried.

Richard can be used as an industry rep.

Bruce is not there as PGG Wrightson.

Motion put forward that Richard be accepted as an industry representative. Moved: Peter McWilliam / Craig Morton: Carried.

APPOINTMENT OF AUDITOR:
Moved Simon Collin / Garry McCorkindale: that Darryl Pinny be reappointed as the auditor. Carried.

GENERAL BUSINESS

Philip congratulated the Chairman on the Farmers Beef banquet – great opportunity to mix and mingle with a variety of people – very beneficial.

Callum – PGG Wrightson genetics company support Expo. The company's perspective is that it supports Expo and the breeds and they definitely want a presence at Beef Expo. He has asked breed societies to put sponsorship packages together, just to tidy that money up. As part of the reviewing, he does support the bull units and feel there needs to be more promotion around them. The quality of bulls makes a difference to a sale and the quality of bulls is getting better. They normally sponsor Champion of Champions but feel that pulling out of the sponsoring of Champion of Champions and putting more money into the annual package the breed societies give him can add value to the annual packages rather than focusing on one thing. Rebates gave away $1.05, charge 10% commission, they now don't want to pay a rebate, why can't they as a company be doing more to cover those bulls completely. Could reduce commission to 9% rather than 10%, which he is happy to do.

Simon said the breeders would be happy for that. Great that PGG has given Expo this vote of confidence. Simon would like to thank Callum for the support of Champion of Champions. What sort of time frame for packages to be made to him – Callum said sometime in January to give him time to give to his Board for approval. Callum is quite happy to hand out PGG Wrightson vouchers, which will be beneficial not only for livestock but the other business that comes with that. Simon – bull units, breeds are still looking for grazing properties. Callum – will not leave out small breeds.

Garry asked will Callum be communicating with all the breeds? Or waiting for proposals to come in. Callum replied just started on 2 breeds and will be visiting the others asking for the same thing.

Simon – 2017 would like to see more focus on females, combined sale overseas, half the card or even more are female of different ages and thinks that's something we are missing here. Believes we could do more with younger breeders purchasing older cow with older genetics, and younger females with younger genetics.

Simon welcomed Julie Keane & Jordyn Tate from Manfield Park. Julie wanted to thank Beef Expo from Manfield for taking over the role for 2017. The future of Expo is really positive. Everyone has to be on the same page to make this successful. Looking forward to positive year of 2017 and thanked Expo for the vote of confidence.

Meeting closed at 11.10am.
NEW ZEALAND BEEF EXPO INCORPORATED  
STATEMENT OF FINANCIAL PERFORMANCE  
FOR THE YEAR ENDED 31 AUGUST 2016

**INCOME:**

<table>
<thead>
<tr>
<th>Description</th>
<th>NOTES</th>
<th>2015</th>
<th>2016</th>
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<tbody>
<tr>
<td>Advertising Income</td>
<td>700</td>
<td>700</td>
<td></td>
</tr>
<tr>
<td>Rural Livestock Ltd Commission</td>
<td>0</td>
<td>587</td>
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<tr>
<td>Catalogue Intro Pages</td>
<td>600</td>
<td>400</td>
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<tr>
<td>Farmlands Breed Banquet Sponsorship</td>
<td>0</td>
<td>6,762</td>
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<tr>
<td>PGG Wrightson Sponsorship</td>
<td>6,500</td>
<td>4,500</td>
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<tr>
<td>Entries</td>
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<tr>
<td>Future Beef Contribution</td>
<td>9,625</td>
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<tr>
<td>Live Feed Video</td>
<td>4,557</td>
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<tr>
<td>Allflex NZ Champion Heifer Sponsorship</td>
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<td>7,184</td>
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<tr>
<td>Trade Site Income</td>
<td>42,500</td>
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<tr>
<td>Interest Received</td>
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<tr>
<td>Donations</td>
<td>122</td>
<td>270</td>
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<tr>
<td>Sundry (Stakeholder Contribution)</td>
<td>1,769</td>
<td>1,000</td>
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<tr>
<td><strong>TOTAL INCOME</strong></td>
<td>103,883</td>
<td>118,852</td>
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**LESS EXPENSES**

<table>
<thead>
<tr>
<th>Description</th>
<th>2015</th>
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<td>Auditing</td>
<td>1,295</td>
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<td>Advertising</td>
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<td>Bank Fees</td>
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<td>Catalogue-Origination</td>
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<td>Catalogue - Printing</td>
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<td>Event Management</td>
<td>11,613</td>
<td>16,888</td>
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<td>Function Expenses</td>
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<td>7,820</td>
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<td>Insurance</td>
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<td>Legal Fees</td>
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<tr>
<td>Meeting Expenses</td>
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<td>NZPBB Services</td>
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<td>On Site Charges</td>
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<td>Photography Expenses</td>
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<tr>
<td>Postage</td>
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<td>Printing &amp; Stationery</td>
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<td>Sponsorship Prospectus</td>
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<td>802</td>
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<td>Signage</td>
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<td>Signage Depreciation</td>
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<td>528</td>
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<tr>
<td>Sundry</td>
<td>676</td>
<td>100</td>
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<tr>
<td>Telephone &amp; Fax</td>
<td>786</td>
<td>372</td>
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<tr>
<td>Trade Site Expenses</td>
<td>5</td>
<td>6,022</td>
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<tr>
<td>Video Link &amp; System</td>
<td>14,305</td>
<td>14,389</td>
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<tr>
<td>Website Expenses</td>
<td>3,894</td>
<td>3,021</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>102,896</td>
<td>117,360</td>
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**NET PROFIT/LOSS**

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<th>2015</th>
<th>2016</th>
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<tbody>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>102,896</td>
<td>117,360</td>
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<table>
<thead>
<tr>
<th>Description</th>
<th>2015</th>
<th>2016</th>
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<tbody>
<tr>
<td><strong>NET PROFIT/LOSS</strong></td>
<td>987</td>
<td>1,492</td>
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Page 1
<table>
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<tr>
<th>Year</th>
<th>GENERAL FUNDS</th>
<th>NOTES</th>
<th>2016</th>
</tr>
</thead>
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<tr>
<td>2015</td>
<td>Accumulated Funds</td>
<td>947</td>
<td>1,935</td>
</tr>
<tr>
<td></td>
<td>Surplus(deficit) for the year</td>
<td>987</td>
<td>1,492</td>
</tr>
<tr>
<td></td>
<td>Balance as at 31 August 2016</td>
<td>1,935</td>
<td>3,427</td>
</tr>
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</table>

This statement should be read in conjunction with the Notes to the Financial Accounts.
NEW ZEALAND BEEF EXPO INCORPORATED
STATEMENT OF FINANCIAL POSITION
AS AT 31 AUGUST 2016

<table>
<thead>
<tr>
<th>MEMBERS EQUITY</th>
<th>NOTES</th>
<th>2015</th>
<th>2016</th>
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<tr>
<td>Accumulated funds</td>
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<td>3,427</td>
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<tr>
<td>TOTAL EQUITY</td>
<td></td>
<td>1,935</td>
<td>3,427</td>
</tr>
</tbody>
</table>

REPRESENTED BY

CURRENT ASSETS

| Rabobank - Cheque                  |       | 3,317| 5,056|
| Debtors Control                    | 2     | 0    | 0    |
| TOTAL CURRENT ASSETS               |       | 3,317| 5,056|

LESS:

CURRENT LIABILITIES

| Creditors                          |       | 558  | 58   |
| GST                                | 2     | 1,893| 2,112|
| TOTAL CURRENT LIABILITIES          |       | 2,451| 2,170|

WORKING CAPITAL

| FIXED ASSETS                       | 2 & 6 | 1,069| 541  |
| NET ASSETS                         |       | 1,935| 3,427|

This statement should be read in conjunction with the Notes to the Financial Accounts.

Signed on behalf of the Committee.

Executive Officer: ..................................................
2/12/2016

Executive Officer: ..................................................
2/12/2016

Date: ..................................................

Page 3
1 Statement of Accounting Policies

The financial statements presented here are for New Zealand Beef Expo Incorporated, an incorporated society registered under the Incorporated Societies Act 1908. New Zealand Beef Expo Incorporated is engaged in the facilitation of the annual Beef Expo.

Basis of Preparation
These financial statements have been prepared in accordance with the special purpose Requirements of the members of the association.

- the entity’s owners
- internal management purposes

The financial statements should not be relied upon for any other purpose.

Measurement Base
The financial statements of New Zealand Beef Expo Incorporated have been prepared on an historical cost basis, except as noted otherwise below. The information is presented in New Zealand dollars and has been rounded to whole dollars, unless otherwise stated.

Changes in Accounting Policies
The Society transitioned on 1 September 2015 from preparation of general-purpose financial information in accordance with New Zealand generally accepted accounting practice ("NZ GAAP") to special purpose financial reporting that meets the requirements of the members of the association.

2 Specific Accounting Policies

In the preparation of these financial statements, the specific accounting policies are as follows:

Audit
These financial statements have been audited by Pinny & Associates Ltd.

Fixed Assets
The entity has the following classes of property, plant & equipment:
- Plant & Equipment

All property, plant & equipment, except for land and buildings are stated at cost less accumulated depreciation.

Depreciation has been calculated in accordance with rates permitted under the Income Tax Act 2007.

 Receivables
Receivables are stated at their estimated realisable value.

Bad debts are written off in the year in which they are identified.

Goods & Services Tax
These financial statements have been prepared on a GST exclusive basis with the exception of accounts receivable and accounts payable which are shown inclusive of GST.
NEW ZEALAND BEEF EXPO INCORPORATED
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2016

Taxation

Related Parties
During the period there have been material transactions between New Zealand Beef Expo Incorporated and:

New Zealand Performance Beef Breeders Ltd
Payments for services provided:

<table>
<thead>
<tr>
<th>Service</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management</td>
<td>5,586</td>
<td>7,239</td>
</tr>
<tr>
<td>Accounts</td>
<td>3,077</td>
<td>4,483</td>
</tr>
<tr>
<td>Administration</td>
<td>3,342</td>
<td>3,569</td>
</tr>
<tr>
<td>Registry</td>
<td>505</td>
<td>710</td>
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<tr>
<td>Information Technology</td>
<td>489</td>
<td>0</td>
</tr>
<tr>
<td>Occupation</td>
<td>337</td>
<td>1,000</td>
</tr>
<tr>
<td></td>
<td><strong>13,337</strong></td>
<td><strong>17,000</strong></td>
</tr>
</tbody>
</table>

3 On Site Charges - Breakdown of Costs

<table>
<thead>
<tr>
<th>Category</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment Hire &amp; Third Party Contracts</td>
<td>8,576</td>
<td>8,837</td>
</tr>
<tr>
<td>Heating/Electricity</td>
<td>1,114</td>
<td>2,314</td>
</tr>
<tr>
<td>Venue Rentals</td>
<td>6,975</td>
<td>9,250</td>
</tr>
<tr>
<td>Venue Labour/Management</td>
<td>13,530</td>
<td>14,454</td>
</tr>
<tr>
<td>Sound System</td>
<td>1,146</td>
<td>90</td>
</tr>
<tr>
<td>Sundry</td>
<td>361</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td><strong>31,702</strong></td>
<td><strong>34,746</strong></td>
</tr>
</tbody>
</table>

* In 2015 Future Beef paid their share of the venue costs directly to Manfield Park Trust.

4 Aliflex NZ Champion Heifer - Breakdown of Net Income

<table>
<thead>
<tr>
<th>Category</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Entry Fees</td>
<td>2,350</td>
<td>5,700</td>
</tr>
<tr>
<td>Sponsorship</td>
<td>3,800</td>
<td>6,500</td>
</tr>
<tr>
<td></td>
<td><strong>6,150</strong></td>
<td><strong>12,200</strong></td>
</tr>
<tr>
<td>Expenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prizes</td>
<td>1,530</td>
<td>4,341</td>
</tr>
<tr>
<td>Graphics &amp; Printing</td>
<td>63</td>
<td>675</td>
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<tr>
<td></td>
<td><strong>1,593</strong></td>
<td><strong>5,016</strong></td>
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<tr>
<td>Net Surplus</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>4,557</strong></td>
<td><strong>7,184</strong></td>
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</tbody>
</table>

5 Trade Sites - Breakdown of Net Income

<table>
<thead>
<tr>
<th>Category</th>
<th>2015</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income</td>
<td>6,235</td>
<td>9,200</td>
</tr>
<tr>
<td>Less Expenses</td>
<td>-6,022</td>
<td>-6,238</td>
</tr>
<tr>
<td>Total</td>
<td><strong>213</strong></td>
<td><strong>2,962</strong></td>
</tr>
</tbody>
</table>
6 Schedule of Fixed Assets

<table>
<thead>
<tr>
<th></th>
<th>COST</th>
<th>CURRENT DEPRN</th>
<th>ACCUM. DEPRN</th>
<th>BOOK DEPRN</th>
<th>VALUE (+/-)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Signage (20% Straight Line)</td>
<td>2,425</td>
<td>692</td>
<td>1,356</td>
<td>1,069</td>
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</tr>
<tr>
<td>2016</td>
<td>2,425</td>
<td>528</td>
<td>1,884</td>
<td>541</td>
<td></td>
</tr>
<tr>
<td>2015</td>
<td>2,425</td>
<td>528</td>
<td>1,884</td>
<td>541</td>
<td></td>
</tr>
</tbody>
</table>

7 Contingent Liabilities

At balance date there are no known, quantifiable contingent liabilities. New Zealand Beef Expo Incorporated has not granted any securities in respect of liabilities by any other party.
CONSTITUTION OF

NEW ZEALAND BEEF EXPO
INCORPORATED

AS AT
7th DECEMBER 2015
CONSTITUTION

OF

NEW ZEALAND BEEF EXPO INCORPORATED
("the Association")

1. Name

The name of the Association shall be NEW ZEALAND BEEF EXPO INCORPORATED (the Association).

2. Objects

The objects for which the Association is established are:

(a) Primarily to promote a series of beef breed show and sales and other associated activities promoting beef cattle to the best advantage of the beef industry in New Zealand.

(b) To encourage high standards of service and honourable practices in the beef industry and to promote a friendly relationship between all members of the beef industry.

(c) To provide a higher standard of training and education within the beef industry.

(d) To subscribe to become a member of and co-operate with any other Association whether incorporated or not whose objects are altogether or in part similar to those of this Association and to procure from and communicate to such Association such information as may be likely to further the objects of the Association.

(e) To purchase, take on lease or exchange or hire or otherwise acquire any real or personal property and any rights or privileges which the Association shall think necessary or expedient for the purposes of attaining the objects of the Association or any of them or promoting the interests of the Association or its members and to sell, exchange, mortgage, let on bail or lease with or without option of purchase or in any manner dispose of any such property rights or privileges as aforesaid.

(f) To construct, improve, alter or maintain any building or works necessary or convenient for the purposes of the Association.

(g) To solicit and accept donations and gifts and a transfer or conveyance of real or personal property whether subject to any trust or not, to any one or more of the objects of the Association.

(h) To establish, promote, associate with, or assist in establishing and promoting and to subscribe to or become a member of any other Association within or

As at 09/12/15
outside of New Zealand whose objects are wholly or in part similar to those of
the Association, or establishment or promotion which may be beneficial to the
Association, or to the trade and to form or establish any branch of this
Association within or outside of New Zealand.

(i) To do all such things as are incidental or conducive to the attainment of the
above objects or any of them and to promote any other activity not repugnant
to these objects.

3. Registered Office

The Registered Office of the Association shall be the offices of NZ Performance Beef
Breeders Limited, 52-54 Kimbolton Road, Feilding and thereafter at such place in New
Zealand as the Organising Committee of the Association may from time to time decide.

4. Common Seal

4.1 The Common Seal of the Association shall be that adopted by the Organising
Committee who shall be responsible for the safe custody and control of it.

4.2 Whenever the Common Seal of the Association is required to be affixed to any deed,
document or other instrument the Seal shall be affixed pursuant to a resolution of the
Organising Committee or of a general meeting of the Association, by any two members
of the Organising Committee or by one such member and the Secretary.

5. Winding Up

5.1 The Association may be wound up voluntarily if, at a general meeting of the Association
the members pass by a simple majority a resolution to do so, provided that this winding
up resolution is confirmed at a subsequent general meeting called for the purpose and
as required by s24 of the Incorporated Societies Act 1908.

5.2 In the event of the Association being wound up under s24 of the Incorporated Societies
Act 1908, the surplus assets after payment of the Association's liabilities and the
expenses of the winding up shall not be divided amongst the members equally but
rather at a general meeting of which notice has been given specifying the nature of the
business to be transacted. A majority of three-fourths of the members present at the
meeting may resolve to transfer such surplus assets to a Society having similar objects
to that of the Association.

6. Alteration of Rules

6.1 These rules may be altered, added to, rescinded or otherwise amended by a resolution
passed by a three-fourths majority of those present at a general meeting of which
fourteen days' notice has been given.

6.2 Every such notice shall set forth the purport of the proposed alteration, addition,
rescission or other amendment.

As at 09/12/15
6.3 Duplicate copies of every such alteration, addition, rescission or amendment shall forthwith be delivered to the Registrar of Incorporated Societies in accordance with the provisions of the Incorporated Societies Act 1908.

6.4 No addition to or alteration of the non profit aims, personal benefit clause or the winding up clause shall be approved without the approval of the Inland Revenue Department. And the provisions and effect of this clause shall not be removed from this document and shall not be removed from this document and shall be included and implied into any document replacing this document.

7. By-Laws

The Association may from time to time by resolution at a general meeting make, amend or rescind by-laws not inconsistent with these rules governing procedure at these meetings and the publication of reports. The Organising Committee may also make, amend or rescind by-laws, standing orders and regulations for the internal management of the Association.

8. Notice

Every notice required to be given to members or any one of them shall be deemed to have been duly delivered if posted to such a member in a pre-paid letter addressed to that member at its last address known to the Association.

9. Membership

Members of the Association shall consist of New Zealand beef breed societies and any other person or body corporate. However before a person or entity which is not a beef breed society may become a member of the Association the Organising Committee shall first vote upon the application with two-thirds majority of those present voting in favour of the application.

10. Application for Membership

Every application for membership shall be made in writing to the Organising Committee on a form prescribed by the Organising Committee. Every applicant shall pay an entrance fee, the amount of which shall be fixed by the Organising Committee. Provided the applicant is approved by the Organising Committee and approved as required pursuant to clause 9 above, the applicant's name shall be entered in the Register of Members. The Organising Committee shall not be called upon to give any reason for approving or not approving any application submitted to it.

11. Rules and Duties of Members

11.1 All members shall be subject to these Rules and any Regulations or By-Laws of the Association.

As at 09/12/15
11.2 Every member shall be provided with a copy of these Rules free of charge provided that a charge of $3.00 plus GST (subject to review from time to time by the Organising Committee) shall be made for any further copies.

11.3 The Secretary shall keep a Register of all members. Such Register will be open for inspection during normal office hours by any member.

12. Cessation of Membership

12.1 Any member wishing to resign from the Association shall give notice in writing to the Organising Committee to that effect and shall pay all subscriptions and levies due up to the date of such notice.

12.2 The Organising Committee shall have power to remove from the Register of Members any member whose subscription is six months in arrears; such power to be exercised only after resolution in that behalf has been passed by the Organising Committee at a duly constituted meeting.

12.3 Any member who has resigned or been removed pursuant to these Rules shall return to the Secretary any documents, papers, pamphlets or advertising material which the member may have acquired as a right of privilege of membership and also any property belonging to the Association.

13. Representatives and Associates

13.1 Each member which shall not be a person but rather a body corporate shall appoint a person as its representative to attend all meetings of the Association and to exercise all voting and other rights vested in such member. Such members shall before the commencement of any meeting give notice in writing to the Secretary of any change of their representatives.

13.2 Notwithstanding the provision of clause 13.1 the person appointed as a Member's Representative in terms of clause 13.1 may invite to attend any meeting or conference of the Association any employee or associate of a member for whom they are a representative or any other interested person.

13.3 An Organising Committee member shall be entitled with the prior approval of the other Organising Committee members to appoint an alternate to act for that Organising Committee member when that Organising Committee member is unable to attend meetings of the Organising Committee. Such appointment shall cease on the Organising Committee member who appointed that alternate no longer being a member of the Organising Committee.

14. Funds and Properties

14.1 The funds, properties and assets of the Association shall be under the control of the Organising Committee who shall have full power to rent, lease, furnish and deal with buildings, land and other property of the Association as the Organising Committee may

As at 09/12/15
think fit without reference to a general meeting of the members except in the case of
the winding up of the Association.

14.2 The Association shall in addition to the other powers vested in it have power to borrow
or raise money from time to time by the issue of debentures, bonds, mortgages, or any
other security founded or based on all or any of the property and/or rights of the
Association or without any such security and upon such terms as to priority and
otherwise as the Association shall think fit and the powers contained in this clause may
be exercised by the Organising Committee.

14.3 All legacies, endowments, donations or gifts of money or other real or personal
property unless given to the Association for any specific object shall be dealt with by
the Organising Committee as the Organising Committee may think fit for the general
purposes of the Association.

14.4 Any money of the Association may be invested by the Organising Committee in such
manner as it may from time to time determine.

15. Organising Committee

15.1 The Organising Committee shall comprise of a maximum of two (2) persons appointed
by each member of the Association. The persons appointed by each member of the
Association pursuant to this Rule shall be a member of the respective appointing
Association.

15.2 Members of the Organising Committee shall be appointed each year as hereinafter
provided.

15.3 The Chairperson and Vice Chairperson of the Association shall be elected by the
Association from the membership of the Organising Committee; however, the Initial
Chairperson and Vice Chairperson of the Association shall be the Chairperson and Vice
Chairperson of the organising group responsible for establishing the Association.

15.4 The persons appointed to the Organising Committee shall be notified to the Secretary
21 days prior to the Annual General Meeting and in the event that notification is not
given within the required time period then the person or body corporate wishing to
appoint an Organising Committee member shall forfeit that right.

15.5 The Organising Committee members as appointed shall be notified to the members of
the Association at each Annual General Meeting of the Association.

15.6 An Organising Committee member may in any year be reappointed to the Organising
Committee.

15.7 The newly appointed Organising Committee shall come into existence immediately
after each Annual General Meeting of the Association.

16. Chairperson

As at 09/12/15
At all meetings of the Organising Committee, the Chairperson, or in the Chairperson’s absence, the Vice Chairperson, shall take the chair and in the absence of both an acting chairperson shall be selected from the members of the Organising Committee present. The Chairperson for such time being of any meeting shall have a deliberate and also a casting vote.

17. **Quorum**

In the event that more than fifty per cent of Organising Committee members shall attend a meeting of the Organising Committee then such number shall constitute a quorum.

18. **Casual Vacancy on Organising Committee**

Any casual vacancy on the Organising Committee may be filled by the Organising Committee and the person so appointed shall hold office until the next Annual General Meeting of the Association.

19. **Absence from Organising Committee**

Any Organising Committee member absent for three successive meetings of the Organising Committee without leave of absence shall at the discretion of the Organising Committee cease to be an Organising Committee member. This shall apply even though an alternate for that Organising Committee member is available to attend the meeting with the intention being that every Organising Committee member must have a good reason for being unable to attend meetings and for requiring the services of an alternate.

20. **Power of Organising Committee**

The Organising Committee shall take such steps as are necessary to further the objects of the Association and advance the interests of all members and in so doing shall have power to exercise all the powers of the Association, save and except such powers as shall be exercised only by the Association in General Meeting and those powers to be exercised by the Executive Committee as provided in these Rules. This clause shall not prejudice the right of veto provided to the Organising Committee pursuant to clause 31.6 herein.

21. **Voting at Organising Committee Meetings**

Pursuant to clause 15 above, each member of the Association may appoint a maximum of two persons to the Organising Committee. Notwithstanding that a member may appoint two persons to the Organising Committee; those two persons shall only have one vote at a meeting of the Organising Committee. In the event that a member only appoints one person to the Organising Committee that one person shall still have one vote with the intention being that whether or not a member appoints one or two persons to the Organising Committee, the person or persons appointed to the
Organising Committee by that Association member may only have one vote.

22. Secretary

The Organising Committee shall appoint a Secretary who shall not be an elected member of the Organising Committee and who shall not have any right to vote at Organising Committee meetings.

23. Regulation of Organising Committee

The Organising Committee may regulate its own procedure not inconsistent with these Rules.

24. Annual General Meeting

The Annual General Meeting of the Association shall be held not later than six *(6)* months after the balance date of the company.

(a) To receive from the Organising Committee a report and audited balance sheet and statement of accounts for the preceding year;

(b) To advise of the Organising Committee members appointed for the ensuing year;

(c) To consider and conduct such other business as may properly be brought forward.

All business other than that set out in paragraph 24 (a) and (b) shall be deemed to be special business of which notice must be given to members in the notice calling the meeting.

25. Notice of Annual General Meeting

The Association shall cause at least 14 days notice in writing to be given to members of the holding of any Annual General Meeting, by letter posted to such members by ordinary post and the Organising Committee may in addition and at its discretion, advertise the holding of such meeting in any newspaper circulating in the district where the meeting is to be held.


At all meetings, voting shall either be by ballot, show of hands or voices depending on the wishes of the meeting.

27. Special General Meeting

Special General Meetings of the Association may be called at any time by the Secretary

As at 09/12/15
upon the requisition in writing of twenty five per cent (25%) of the members of the Association stating the purpose for which the meeting is required.

28. Notice of Special General Meeting

The Secretary shall give at least 14 working days notice to all members of the holding of a Special General Meeting by letter and such notice shall specify the nature of the business to be transacted and no other business than so specified shall be transacted.

29. Procedure at Meetings

Only members shall be entitled to vote at any general meeting and a member shall have one vote to be exercised by its representative provided that the Chairperson shall accept at any general meeting a proxy on behalf of a member’s representative lodged at such meeting in writing signed by the representative appointing the proxy. The quorum at any general meeting shall be four (4) members representatives present. If within half an hour of the time appointed for the commencement of the general meeting a quorum is not present, the meeting shall stand adjourned to a date within 14 days of such meeting and if at the adjourned meeting a quorum is not present, then the meeting shall lapse.

30. Majority Vote

Save where otherwise provided in these Rules any motion submitted to a meeting shall be deemed to be carried if the majority of the members present and entitled to vote, vote in favour of the motion.

31. Executive Committee

31.1 The Executive Committee shall be made up of seven (7) members comprising from:

One (1) other Breed representative
One (1) Simmental representative
One (1) Hereford representative
One (1) Angus representative
Up to three (3) industry related appointees

31.2 The members of the Organising Committee who shall be appointed to the Executive Committee shall be voted upon at the first meeting of the Organising Committee after the appointment of the Organising Committee.

31.3 An Executive Committee member may in any year be re-elected or re-appointed to the Executive Committee.

31.4 The Executive Committee shall have the power to co-opt onto the Executive Committee any member of the Organising Committee or other person who is a member of the Association.

As at 09/12/15
31.5 A casual vacancy on the Executive Committee may be filled by the Executive Committee and the person so appointed shall hold that position until the next Executive Committee is appointed by the Organising Committee.

31.6 The Executive Committee shall meet whenever required and shall be responsible (except as otherwise provided in these Rules) for the day to day running of the Association. The Executive Committee however, shall report to and be answerable to the Organising Committee and the Organising Committee shall have the power to veto any decision made by the Executive Committee.

32. Subscriptions

The annual subscription (if any) payable by members shall be fixed by the Organising Committee from time to time.

33. Levies

Every member shall, in addition to all other money payable by that member, pay to the Association all and every sum of money or further subscriptions or levies not exceeding in any one financial year that which shall at any time and from time to time normally by resolution in general meeting or at the discretion of the Organising Committee, be levied upon that member, and which the Association shall consider necessary or expedient for the purpose of furthering the interests of the Association and its members.

34. Magazine

The Organising Committee may publish a magazine or other circular or publication to further the objects of the Association and may distribute it among members and also the public either free or at a price to be fixed by the Organising Committee.

35. Personal Benefit

In the case of a salaried officer being a member then that member or any person associated with that member shall not participate in or influence any decision made by the Association in respect of payment to, or on behalf of that member of any income, benefit or advantage whatsoever. Any such income paid shall be reasonable and relative and paid in an arms length manner.

As at 09/12/15
Signed: SFH Collin

RA van Asch

GI McCorkindale

CONSTITUTION UPDATED 2015
Community Development Fund Application - Bike Manawatu

Purpose

To present for consideration a Community Development Funding Application received from Bike Manawatu requesting financial assistance with the costs associated with staging the Manfeild Cycle Challenge which is being held in Manfeild Park on 21 May 2017.

Significance of Decision

The Council’s Significance and Engagement policy is not triggered by matters discussed in this report.

Recommendations

That the Community Funding Committee considers the funding application received from Bike Manawatu requesting financial assistance with the costs associated with staging the Manfeild Cycle Challenge which is being held in Manfeild Park on 21 May 2017.

Report prepared by:
Janine Hawthorn
Community Development Adviser

Approved for submission by:
Brent Limmer
General Manager - Community and Strategy
1 Contribution to the Council Vision and Council Outcomes

1.1 Relationship to the Council Outcomes that underpin the Council’s Vision:

_Connected, vibrant and thriving Manawatu – the best rural lifestyle in New Zealand_

<table>
<thead>
<tr>
<th>Manawatu District will improve the natural environment, stewarding the district in a practice aligned to the concept of kaitiakitanga.</th>
<th>The Manawatu will attract and retain residents.</th>
<th>Manawatu district develops a broad economic base from its solid foundation in the primary sector.</th>
<th>Manawatu and its people are connected via quality infrastructure and technology.</th>
<th>Manawatu’s built environment is safe, reliable and attractive.</th>
<th>Manawatu District Council is an agile and efficient organisation.</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2 Background

2.1 The Manfeild 6 hour Cycle Challenge is an annual event which has been held over the past nine years.

3 Discussion and Options considered

3.1 The Manfeild Cycle Challenge attracts participants from the young elite right through to old recreational social riders who come from both within and outside the region.

3.2 Council has previously supported this event in the past through the Regional Event Fund which is no longer available.

4 Operational Implications

4.1 There are no capital/operating expenditure implications or maintenance costs associated with this paper.

5 Financial implications

5.1 The amount of funding requested is $994.67.

5.2 There is currently no funding available in the Community Development Fund for the remainder of the 2016/17 financial year. However, the Committee has the authority to consider retrospective funding as the event is being held in the latter part of 2016/17.

5.3 The applicant is aware of Council’s position in relation to its funding pool for 2016/17 and is happy for the Committee to consider the application on the basis that no funding would become available until 1 July 2017 should the application be supported by the Committee.

6 Statutory Requirements

6.1 There are no statutory requirements relating to this paper.
7 Delegations

7.1 The Community Funding Committee has delegated authority to approve up to $10,000.00 for Community Development Fund applications.

8 Consultation

8.1 There is no consultation required.

9 Cultural Considerations

9.1 There are no cultural considerations to be taken into account for this paper.

10 Conclusion

10.1 The applicant has been able to demonstrate that their project meets the criteria and guidelines contained within the Community Development Funding policy.

11 Attachments

- Community Development Funding Application – Bike Manawatu
Janine Hawthorn
Manawatu District Council

Dear Janine,

RE: FUNDING PROPOSAL 2017

Our Vision is To grow cycling in the Manawatu and provide a platform for our young talent to achieve their goals. The Manfeild 6 hour Challenge is important and beneficial for the continued growth and development of our Young Cyclists. The event offers categories to include young and old, and has seen great competition at every level.

This event brings people to our region for the weekend to utilise what our region has to offer whether being accommodation or cafes and restaurants.

Our Mission is to give Bike Manawatu members, young and old, the best possible opportunities available so that they will achieve, grow and prosper in the sport of Cycling, locally, nationally and internationally.

Bike Manawatu is an Incorporated Society and a Charitable Trust that is currently relying on membership fees, proceeds from the events that we run, funding from Gaming Trusts, and Business sponsorship for the operation of The Club.

This proposal seeks funding for the Running costs of this event to the value of $994.67 (GST EXCL), the providers of which are the only available associated with this event.

Bike Manawatu looks forward to your decision, and the opportunity to work together.

Kind Regards,

Christine Christie
Secretary/Administrator
Bike Manawatu
RESOLUTION TO APPLY FOR FUNDING

It was resolved at the board meeting March 13th that a request be made to Manawatu District Council for funding for the amount of $994.67 for costs associated with the Manfeild 6 Hour Cycle Challenge in May 2017.

I certify the above is a true and correct copy of a resolution of the Board of Bike Manawatu.

Kind Regards

Christine Christie

Secretary/Administrator

Bike Manawatu

Peter McCarthy

Board Member/Trustee

Bike Manawatu

Proudly supported by PN Marist Sports Club
Community
Development Funding
Application Form

Purpose

The purpose of community development funding is to assist those community groups and not for profit organisations who wish to provide specific programmes, events or projects, at a local level, that:

- foster a sense of pride and belonging;
- are innovative;
- encourage people to take initiative to add value; and
- celebrate the heart of our region.

1. Applicant Details

<table>
<thead>
<tr>
<th>Full name of organisation</th>
<th>Bike Manawatu</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact person</td>
<td>Christine Christie</td>
</tr>
<tr>
<td>Daytime phone number</td>
<td>(06) 357 5349</td>
</tr>
</tbody>
</table>

2. Postal Details

<table>
<thead>
<tr>
<th>Street/PO Box</th>
<th>50 Quay Street</th>
</tr>
</thead>
<tbody>
<tr>
<td>Town</td>
<td>Palmerston North</td>
</tr>
<tr>
<td>Postcode</td>
<td>4440</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:secretary@bikemanawatu.co.nz">secretary@bikemanawatu.co.nz</a></td>
</tr>
</tbody>
</table>
3. Funding Criteria

Which of the following three Community Development Funding criteria are you applying under. Please select one. If your programme, event or project meets more than one criteria, choose the one that is the main focus.

☐ A not-for-profit organisation based in the Manawatu District; or

☐ A legally incorporated society or charitable trust in the Manawatu District that is registered with the Charities Commission; or

☐ A partnership between organisations for the delivery of services or a project based in the Manawatu District.

4. Programme, Event or Project Information (please attach additional sheets if required)

What is the programme, event or project you are seeking funding for? Please give a brief description

The event is the Manfeild Cycle Challenge at Manfeild Park, finishing on May 21st 2017.

Will your programme, event or project take place within the Manawatu District?

☐ Yes ☐ No

If the answer is no your project is likely to be ineligible.
5. Value of Application to Manawatu District (please answer relevant sections)

How will your programme, add value to the sense of economic, social, ecological and cultural wellbeing within the community?

The Manfield 6 hour Cycle Challenge has participants from other regions including Wellington, Wanganui, Wairarapa, Hawke's Bay and beyond who come into our community bringing their families and supporters to our region. This event is in its 9th year and is well supported and growing each year. Young Elite through to Old and Recreational Social Rides participate making it a great competition and Spectacle.

How will the provision of this programme, event or project resolve a local issue facing the community?

Utilizing the Manfield Facility is great for the Local Community.
How does the programme, event or project encourage active citizenship through participation and accessibility?

The Event is open to participants of all ages and Spectators alike. It is an opportunity to watch local talent performing at their best.

Tell us about the key people and/or community involved

The Bike Manawatu Cycling Club run the Event which is made possible every year by a group of local Volunteers and by the funding and Sponsorship achieved.

<table>
<thead>
<tr>
<th>Estimated number of active participants</th>
<th>300</th>
</tr>
</thead>
</table>
6. Financial Information

What is your organisation's legal status?  Non Profit.

What is your Charities Commission registration number?  CC45997

What is your Charities Commission registration date?

If you do not have a legal identity, please explain why, name your umbrella group and supply at least three letters in support of your application.

Does your organisation have its accounts audited each year?

☑ Yes  ☐ No

If yes, please attach the Audited Accounts for the last financial year including the Auditor's report. If these audited accounts are more than six months old at the time of applying, please also enclose the most recent income and expenditure statement.

If no, please attach a statement of current financial position that includes an income and expenditure statement, or a copy of the unaudited management accounts; and a declaration, signed by two signatories of your organisation, attesting to the accuracy of the financial update included.

Please attach a detailed budget for the programme, event or project including both income and expenditure.

What level of funding is your organisation requesting from Council?  $994,67.
Tell us about any other funding you have applied for or received for this project/service.

<table>
<thead>
<tr>
<th>Date applied</th>
<th>Source of funding</th>
<th>Type of funding e.g. grant</th>
<th>Date of result</th>
<th>Amount Applied or received</th>
</tr>
</thead>
<tbody>
<tr>
<td>22-02-2017</td>
<td>Mainland Foundation</td>
<td>Grant</td>
<td></td>
<td>$418.3</td>
</tr>
</tbody>
</table>

7. **Declaration**

☑ The details in all sections of the application are true and correct to the best of our knowledge.

☑ We have the authority to commit our organisation to this application to the Manawatu District Council.

In addition:

☑ The Council will be advised of any significant change to our finances between the date of this application and the date of decision-making.

☑ All reasonable information has been provided to support our application.

We understand that the Manawatu District Council:


☑ We also consent to it recording the personal contact details provided in this application, retaining and using these details.

☑ We understand that our name and brief details about the programme, event or project may be released to the media or appear in Council documentation.

☑ We undertake that we have obtained the consent of all people involved to provide these details. We understand that we have the right to have access to this information.

☐ This consent is given in accordance with the Privacy Act 1993.
1st Signatory

Name | Christine Chudde
Position in Organisation | Secretary
Signature | [Signature]
Date | 20-03-2017

2nd Signatory

Name | PETER McCARTHY
Position in Organisation | Board Member
Signature | [Signature]
Date | 17-03-2017

8. Conditions of Funding

- Receiving funding in any year does not guarantee ongoing funding.
- The organisation needs to be able to demonstrate sound financial and accounting practice through the organisation’s most recent annual accounts.
- Funding received from Council must be acknowledged as a separate entry within the organisation’s accounts or in a note in the organisation’s annual report.
- Funding will be made upon receipt of invoices and/or receipts which detail the agreed service(s) specified by the Community Funding Subcommittee’s funding approval.
9. **Final Check**

Make sure you have

- ✔ Completed all the sections
- ✔ Provided financial details
- ✔ Attached supporting documents

10. **Need Help?**

Please contact the following if you need advice on your application:

Janine Hawthorn  
Community Development Adviser  
Manawatu District Council  
Private Bag 10-001  
Feilding 4743  
Telephone 06 323 0000  
Email: janine.hawthorn@mdc.govt.nz
We Cut Shapes
Julian Hardy
30 Rainforth Street
Palmerston North.

14 March 2017

Bike Manawatu
C/o Christine Christie
Palmerston North

Re: 2017 Bike Manawatu 6 Hour trophies

Thank you for your enquiry regarding trophies for the 2017 Bike Manawatu 6 hour event to be held at Manfeild.

We can replicate the 2016 event trophies for you, and update the wording as required to the 2017 date and classes.

All trophies have a 15mm bamboo base with a 6mm tinted acrylic sprocket and 3mm glass edge acrylic centre with laser etched words. This is attached via 3mm capscrews and spacers.

Price for each trophy is $72.21+GST

We understand that you have 5 remaining trophies from the 2016 event. We can supply and replace the 3mm Glass edge wording plate with a new plate for the 2017 event for $25.63+GST.

Total for 17 new trophies is $1227.57+GST

Total for 12 new trophies and 5 updated trophies is $994.67+GST.

We would ask for a 10 day lead time to supply, but can work with you for closer timelines if required.

Thanks again,

[Signature]

Julian Hardy
Owner
We Cut Shapes.

Business Details. GST# 51-569-881
Bank Account Details. ANZ PN. 06-0746-0367482-00
<table>
<thead>
<tr>
<th>INCOME</th>
<th>INCOME</th>
<th>ACTUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>2016</td>
</tr>
<tr>
<td>ONLINE ENTRIES &amp; (SPONSORSHIP 2015)</td>
<td>ENTRY FEE INCOME</td>
<td>$7,517.17</td>
</tr>
<tr>
<td>SPONSORSHIP 2016</td>
<td>SPONSORSHIP</td>
<td>$2,600.00</td>
</tr>
<tr>
<td>MAINLAND /VENUE HIRE/FIRST AID/TIMING</td>
<td>GRANTS PENDING</td>
<td>$2,000</td>
</tr>
<tr>
<td>MDC / TROPHYS</td>
<td>GRANTS PENDING</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>$11,917</strong></td>
</tr>
</tbody>
</table>

### OUTGOING

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>MANFEILD PARK</td>
<td>$2,449.51</td>
<td>$2,449.51</td>
<td>$2,601</td>
</tr>
<tr>
<td>ST JOHNS</td>
<td>$532.50</td>
<td>$532.50</td>
<td>$582</td>
</tr>
<tr>
<td>TIMING</td>
<td>$200</td>
<td>$200</td>
<td>$1,000</td>
</tr>
<tr>
<td>SPOT PRIZES</td>
<td>$400</td>
<td>$348</td>
<td>$500</td>
</tr>
<tr>
<td>CASH PRIZES/REIMBURSEMENT</td>
<td>$1,650</td>
<td>$1,650</td>
<td>$3,035</td>
</tr>
<tr>
<td>RACE NUMBERS/REIMBURSMENT</td>
<td>$265.98</td>
<td>$265.98</td>
<td></td>
</tr>
<tr>
<td>CARAVAN HIRE</td>
<td>$100</td>
<td>$100</td>
<td>$100</td>
</tr>
<tr>
<td>BIKE BARN/PAYMENT FOR BIKE</td>
<td>$400</td>
<td>$400</td>
<td></td>
</tr>
<tr>
<td>REFUND TO COLIN ANDERSON</td>
<td>$50</td>
<td>$43</td>
<td></td>
</tr>
<tr>
<td>STATIONARY</td>
<td>$98</td>
<td>$83</td>
<td>$150</td>
</tr>
<tr>
<td>FOOD/BANANAS FOR PACKS</td>
<td></td>
<td></td>
<td>$150</td>
</tr>
<tr>
<td>TROPHYS</td>
<td>$0</td>
<td>$0</td>
<td>$994.67</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$6,145.99</td>
<td>$6,071.49</td>
<td>$9,113</td>
</tr>
<tr>
<td>NET PROF</td>
<td>$5,845.51</td>
<td>$6,665</td>
<td></td>
</tr>
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</table>
# Bike Manawatu Inc - Profit & Loss

## Profit & Loss

**Bike Manawatu Inc**

For the month ended 31 March 2017

<table>
<thead>
<tr>
<th></th>
<th>Mar-17</th>
<th>Feb-17</th>
<th>Jan-17</th>
<th>Dec-16</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bike Rental Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>826.09</td>
<td>0.00</td>
</tr>
<tr>
<td>Donations Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>100.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Entry Fee Income</td>
<td>900.00</td>
<td>1,850.65</td>
<td>1,326.95</td>
<td>8,027.83</td>
<td>4,077.60</td>
</tr>
<tr>
<td>Fundraising (Raffle) Income</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>347.83</td>
<td>0.00</td>
</tr>
<tr>
<td>Grants Received</td>
<td>0.00</td>
<td>17,000.00</td>
<td>0.00</td>
<td>5,950.00</td>
<td>17,000.00</td>
</tr>
<tr>
<td>Interest Income</td>
<td>0.00</td>
<td>22.16</td>
<td>12.99</td>
<td>12.70</td>
<td>35.15</td>
</tr>
<tr>
<td>Junior Membership Income</td>
<td>247.82</td>
<td>813.04</td>
<td>665.21</td>
<td>595.65</td>
<td>1,726.07</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>40.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>40.00</td>
</tr>
<tr>
<td>Senior Membership Income</td>
<td>195.65</td>
<td>78.26</td>
<td>489.13</td>
<td>(704.37)</td>
<td>763.04</td>
</tr>
<tr>
<td>Sponsorship Income</td>
<td>1,180.00</td>
<td>2,600.00</td>
<td>(200.00)</td>
<td>4,638.00</td>
<td>3,580.00</td>
</tr>
<tr>
<td>Uniform Sales</td>
<td>407.55</td>
<td>1,025.60</td>
<td>0.66</td>
<td>662.94</td>
<td>1,433.81</td>
</tr>
<tr>
<td>WCNI ITT/National Entry fees Income</td>
<td>0.00</td>
<td>0.00</td>
<td>1,843.48</td>
<td>0.00</td>
<td>1,843.48</td>
</tr>
<tr>
<td>-----------------------------------</td>
<td>------</td>
<td>------</td>
<td>----------</td>
<td>------</td>
<td>----------</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td>2,971.02</td>
<td>23,389.71</td>
<td>4,138.42</td>
<td>20,456.67</td>
<td>30,499.15</td>
</tr>
</tbody>
</table>

**Less Cost of Sales**

<table>
<thead>
<tr>
<th>Entry Fee Expenses</th>
<th>0.00</th>
<th>0.00</th>
<th>1,843.48</th>
<th>0.00</th>
<th>1,843.48</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Aid (St John)</td>
<td>688.75</td>
<td>0.00</td>
<td>0.00</td>
<td>869.57</td>
<td>688.75</td>
</tr>
<tr>
<td>General Race Expenses</td>
<td>5,878.26</td>
<td>1,090.80</td>
<td>(50.32)</td>
<td>1,980.14</td>
<td>6,918.74</td>
</tr>
<tr>
<td>Prize Money</td>
<td>0.00</td>
<td>16,661.65</td>
<td>150.00</td>
<td>3,370.00</td>
<td>16,811.65</td>
</tr>
<tr>
<td>Timing</td>
<td>0.00</td>
<td>1,140.00</td>
<td>(1,040.00)</td>
<td>1,046.00</td>
<td>100.00</td>
</tr>
<tr>
<td>Traffic Management</td>
<td>0.00</td>
<td>4,270.00</td>
<td>0.00</td>
<td>(1,025.00)</td>
<td>4,270.00</td>
</tr>
<tr>
<td>Uniform Purchases</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>1,760.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Venue Hire</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>850.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Volunteer Expenses</td>
<td>0.00</td>
<td>820.00</td>
<td>(420.00)</td>
<td>420.00</td>
<td>400.00</td>
</tr>
<tr>
<td>Uniform Closing Stock</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>(1,913.04)</td>
<td>0.00</td>
</tr>
</tbody>
</table>

**Total Cost of Sales**

| 6,567.01 | 23,982.45 | 483.16 | 7,357.67 | 31,032.62 |

**Gross Profit**

| (3,595.99) | (592.74) | 3,655.26 | 13,099.00 | (533.47) |

**Less Operating Expenses**

<table>
<thead>
<tr>
<th>Advertising</th>
<th>223.54</th>
<th>95.65</th>
<th>0.00</th>
<th>0.00</th>
<th>319.19</th>
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<tbody>
<tr>
<td>Audit Fees</td>
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<td>0.00</td>
<td>(1,900.00)</td>
<td>1,900.00</td>
<td>(1,900.00)</td>
</tr>
<tr>
<td>Bank Fees</td>
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<td>2.00</td>
<td>67.00</td>
<td>2.00</td>
<td>71.00</td>
</tr>
<tr>
<td>Consulting &amp; Accounting</td>
<td>0.00</td>
<td>230.00</td>
<td>230.00</td>
<td>230.00</td>
<td>460.00</td>
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<tr>
<td>Depreciation</td>
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<td>0.00</td>
<td>0.00</td>
<td>463.08</td>
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<tr>
<td>Entertainment</td>
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<td>456.52</td>
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<td>174.35</td>
<td>456.52</td>
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<tr>
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<td>0.00</td>
<td>0.00</td>
<td>121.74</td>
<td>366.28</td>
</tr>
<tr>
<td>Light, Power, Heating</td>
<td>39.83</td>
<td>40.44</td>
<td>39.60</td>
<td>0.00</td>
<td>119.85</td>
</tr>
</tbody>
</table>

78
<table>
<thead>
<tr>
<th>Item</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Postage &amp; Stationery</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>114.03</td>
<td>0.00</td>
</tr>
<tr>
<td>Printing</td>
<td>89.82</td>
<td>173.00</td>
<td>0.00</td>
<td>487.64</td>
<td>262.82</td>
</tr>
<tr>
<td>Rent</td>
<td>0.00</td>
<td>605.85</td>
<td>0.00</td>
<td>0.00</td>
<td>605.85</td>
</tr>
<tr>
<td>Secretarial Fees</td>
<td>3,335.00</td>
<td>1,667.00</td>
<td>1,667.50</td>
<td>1,667.00</td>
<td>6,669.50</td>
</tr>
<tr>
<td>Subscriptions/Registrations</td>
<td>0.00</td>
<td>189.10</td>
<td>0.00</td>
<td>0.00</td>
<td>189.10</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>4,056.47</td>
<td>3,459.56</td>
<td>104.10</td>
<td>5,159.84</td>
<td>7,620.13</td>
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</table>

<table>
<thead>
<tr>
<th>Item</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Net Profit</strong></td>
<td>(7,652.46)</td>
<td>(4,052.30)</td>
<td>3,551.16</td>
<td>7,939.16</td>
<td>(8,153.60)</td>
</tr>
</tbody>
</table>
Representative Fund Application - Browne, Gordon

Purpose

To consider an application for a Representative Grant received from Gordon Browne who has been selected to represent New Zealand at the 2017 Oceania Canoe Polo Championships being held in Palmerston North from 22 to 24 April 2017.

Significance of Decision

The Council’s Significance and Engagement policy is not triggered by matters discussed in this report.

Recommendations

That the Community Funding Committee considers the Representative Grant application received from Gordon Browne who has been selected to represent New Zealand at the 2017 Oceania Canoe Polo Championships being held in Palmerston North from 22 to 24 April 2017.

Report prepared by:
Janine Hawthorn
Community Development Adviser

Approved for submission by:
Brent Limmer
General Manager - Community and Strategy
1 Contribution to the Council Vision and Council Outcomes

1.1 Relationship to the Council Outcomes that underpin the Council’s Vision:

*Connected, vibrant and thriving Manawatu – the best rural lifestyle in New Zealand*

<table>
<thead>
<tr>
<th>Manawatu District will improve the natural environment, stewarding the district in a practice aligned to the concept of kaitiakitanga.</th>
<th>The Manawatu will attract and retain residents.</th>
<th>Manawatu district develops a broad economic base from its solid foundation in the primary sector.</th>
<th>Manawatu and its people are connected via quality infrastructure and technology.</th>
<th>Manawatu’s built environment is safe, reliable and attractive.</th>
<th>Manawatu District Council is an agile and efficient organisation.</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
</tbody>
</table>

2 Background

2.1 Gordon Browne has been selected to represent New Zealand in the Under 18 Men’s Canoe Polo Team to compete at the 2017 Oceania Championships being held in Palmerston North from 22 to 24 April 2017.

3 Discussion and Options considered

3.1 Gordon’s application fits in with the Regional Development Strategy of Manawatu having the “highest involvement in sport and active recreation”. It also supports Council’s vision of being an activity that supports sport and recreation.

4 Operational Implications

4.1 There are no capital/operating expenditure implications or maintenance costs associated with this paper.

5 Financial implications

5.1 The amount of funding requested is $500.00.

5.2 The balance available for allocations from the Event Fund is $3,650.00.

6 Statutory Requirements

6.1 There are no statutory requirements relating to this paper.

7 Delegations

7.1 The Community Funding Committee has delegated authority to approve up to $2,000.00 for Representative Grants.

8 Consultation

8.1 There is no consultation required.
Cultural Considerations

There are no cultural considerations to be taken into account for this paper.

Conclusion

The applicant has been able to demonstrate that he meets the criteria and guidelines contained within the Representative Grant policy.

Attachments

- Representative Fund Application – Browne, Gordon
Representative Grant Application Form

Purpose

The purpose of Representative Grant is to provide financial support for those Manawatu District residents who have been selected to represent the district, region or New Zealand in the field of arts, sport or culture to enable them to participate and to be an effective ambassador in our community.

1. Applicant Details

<table>
<thead>
<tr>
<th>Full name</th>
<th>Gordon Browne</th>
</tr>
</thead>
<tbody>
<tr>
<td>Daytime phone number</td>
<td>022 1208497 ( Mob 0221771079)</td>
</tr>
<tr>
<td>Street/PO Box</td>
<td>18 Keith Elliott Street Feilding</td>
</tr>
<tr>
<td>Town</td>
<td>Feilding</td>
</tr>
<tr>
<td>Postcode</td>
<td>4702</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:gordon-browne2012@hotmail.com">gordon-browne2012@hotmail.com</a></td>
</tr>
</tbody>
</table>

2. Event Information (please attach additional sheets if required)

Provide a brief description of the event you or your team/group have been selected for, including the date the event is to begin and the venue where the event is to take place.

Please attach documentation confirming your selection

<table>
<thead>
<tr>
<th>Event Name:</th>
<th>Oceania</th>
</tr>
</thead>
<tbody>
<tr>
<td>Event Date:</td>
<td>22nd April 22nd - 24th</td>
</tr>
<tr>
<td>Event Location:</td>
<td>Palmerston North</td>
</tr>
<tr>
<td></td>
<td>Regional</td>
</tr>
<tr>
<td></td>
<td>National</td>
</tr>
<tr>
<td></td>
<td>International</td>
</tr>
</tbody>
</table>
Event Description: Oceania Canoe Polo Championships
(Australia vs New Zealand)
Will be held at the Centennial Lagoon Palmerston North
During the 22 - 24th of April, 2017.

Contact details:
N.Z. Canoe Polo Association
P.O. Box 10037
Palmerston North, N.Z.
web: http://www.nzcanoeypolo.org.nz
email: nzcanoeypoloassoc

Note: This association is a non-profit organisation.

How will your attendance at the event contribute to the Manawatu District Council vision
“connected, vibrant, thriving Manawatu – the best rural lifestyle in New Zealand” and the
Regional Development Strategy aim “the best place to raise a family”? (Note: visit
www.mdc.govt.nz to get further information on Council’s vision and outcomes)

As the international event is held in Palmerston North, I can imagine that this may bring in some money into
the Manawatu through the tourism sector of NZ.
It should bring spectators from out of the country and
people from other districts to come over and watch as
their kids, nieces and nephews, parents and uncles play in
the New Zealand vs Australia Oceania competition.
Making Manawatu look good to the country. The Manawatu was
chosen to hold this event rather than anywhere in the country
this means the Manawatu is the best place for this event.
Event Description:  Oceania Canoe polo Championships
(Australia vs New Zealand)

Will be held at the Centennial lagoon Palmerston North during the 22 - 24th of April, 2017.

Contact details:
N.Z. Canoe Polo Association
P.O. Box 10037
Palmerston North, N.Z.
web: http://www.nzcanoe.poloo.org.nz
email: nzcanoe@poloassoc.

Note: This association is a non-profit organisation.

How will your attendance at the event contribute to the Manawatu District Council vision “connected, vibrant, thriving Manawatu – the best rural lifestyle in New Zealand” and the Regional Development Strategy aim “the best place to raise a family”? (Note: visit www.mdc.govt.nz to get further information on Council’s vision and outcomes)

As the international event is held in Palmerston North, I can imagine that this may bring in some money into the Manawatu through the tourism sector of NZ.
It should bring spectators from out of the country and people from other districts to come over and watch as their kids, nieces and nephews, parents and uncles play in the New Zealand vs Australia Oceania competition. Making Manawatu look good to the country. The Manawatu was chosen to hold this event rather than anywhere in the country this means the Manawatu is the best place for this event.
3. Financial Information

<table>
<thead>
<tr>
<th>What is the total cost to attend the event</th>
<th>$These are just estimated costs. (Before uniform)</th>
</tr>
</thead>
<tbody>
<tr>
<td>What level of funding are you requesting from Council?</td>
<td>$500 or below</td>
</tr>
</tbody>
</table>

Tell us about any other funding you have applied for or received for this event.

<table>
<thead>
<tr>
<th>Date applied</th>
<th>Source of funding</th>
<th>Type of funding e.g. grant</th>
<th>Date of result</th>
<th>Amount Applied or Confirmed</th>
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<tbody>
<tr>
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<td></td>
<td></td>
</tr>
</tbody>
</table>

4. Declaration

☑ The details in all sections of the application are true and correct to the best of my knowledge.

☑ All reasonable information has been provided to support our application.

We understand that the Manawatu District Council:


☑ We also consent to it recording the personal contact details provided in this application, retaining and using these details.

☑ We understand that our name and brief details about the event and where appropriate, a photograph, may be released to the media or appear in Council documentation.

☑ This consent is given in accordance with the Privacy Act 1993.
5. **Conditions of Funding**
   - Council must be acknowledged as a partner and funder.
   - All recipients of funding agree to provide a brief verbal report to Council, as part of its Public Forum, on the benefits of their participation at the specified event.
   - If possible, an appropriate photograph to be provided with the application that may be used in Council publications.

6. **Final Check**

   Make sure you have

   - [x] Completed all the sections
   - [x] Provided financial details
   - [x] Attached supporting/selection documents

7. **Need Help?**

   Please contact the following if you need advice on your application:

   Janine Hawthorn  
   Community Development Adviser  
   Manawatu District Council  
   Private Bag 10-001  
   Feilding 4743  
   Telephone 06 323 0000  
   Email: janine.hawthorn@mdc.govt.nz
To whom it may concern 30/3/17

Re Gordon Browne

Gordon has been chosen as an under 18 Canoe Polo rep for New Zealand.
I am his School coach and he represents us in the Number 1 FAHS team.
Gordon works hard at his polo and is a person who contributes his time to the youth coming through the ranks. He helps to referee games and teaches paddle skills and rolling to the lower grades.
I believe there is facility within Council to provide a grant to help cover costs and I would believe that Gordon is one of those who would benefit from this.

Yours Sincerely,

G C Oke
Dr Greg Oke

B.App.Sci (Chiropractic)
ICSSD Sports Chiropractic
ACC Registered Chiropractor
Sportschiropractic@xtra.co.nz
www.gregokechiropractor.co.nz
2017
Feb 24th
(U 18-B)
Selected Team
Me (Goldan)
NZ Oceania teams announced

March 7, 2017 Latest News

NZCPA are pleased to announce the representative teams who will be competing at the 2017 Oceania Championships 22-24 April, Palmerston North. The previous Oceania championships saw our teams take away gold in six out of the seven categories, which enabled NZ to regain the Julian Carter memorial trophy which Australia had claimed in 2013.

During the 2016 Canoe Polo World Championships, the New Zealand Senior Women’s and Senior Men’s Teams qualified entry to the 2017 World Games being held in Wroclaw, Poland during 20th-30th July. Following the Oceania championships, the NZ Men’s and Women’s Squads will continue preparation for this. New Zealand Senior A teams will be selected to compete at the 2017 World games after/ at the 2017 Oceania championships.

We look forward to seeing our teams in action in the coming weeks. Well done paddlers.

Snr Womens A
Erin Bolton (V Capt)
Julie Bolton
Kate Bolton
Jordy Housiaux (Capt)
Paris Pidduck
Gemma Potaka
Liv Spencer-Bower

Snr Womens B
Sarah Adderley (Ralton) (V Capt)
Kelsie Campbell
Sian Fendall
Alexia Hinton
Jess Nugteren
Kaylie Potaka
Nicole Symons
Sophie Winton (Cap)

U21 Women A
Kate Blincow (Capt)
Hayley Cameron
Milly Douglas
Greer Edlison
Leah Morrison
Klara Richter (V Capt)
Lisa Storrier
Kelsey Wilde

U21 Women B
Toni Baker
Anna Flett
Meg Gallen
Emily Jagoutz
Emma Malcolm
India McJarrow-Keller (Capt)
Mikayla Mead (V Capt)
Georgia Wheeler

U18 Women A
Kayleigh Gourman
Casey Hales
Krista McJarrow-Keller (Capt)
Amy Saunders (V Capt)
Abbie Sawkins
Sam Spencer
Hana-Tia Ross
Ava White

U18 Women B
Jenna Borst
Gemma Fraser
Jess Forbes (Capt)
Roslyn Gray
Madi McGregor
Rebecca Shepherd
Mia Thomas (V Capt)
Ashleigh Van Uffelen

Senior Men A:
Carl Duncan (C)
Jed Graham
Nevan Hadley
Sam Hapeta
Matt Keong
Alex Lowen
James Mitchell
Conor Sellwood

Senior Men B:
Jason Dalziel (co-captain)
Luke Dustin (co-captain)
James Gibb
Mitch Graham
Cole Hawkins
Jade Johnson
Kyzan Macdonald

U21 Men A
Ethan Flanders (C)
Phillip Massarotto
Oliver Morritt
Matthew Oke
Jake Talbot
Connor Taylor (VC)
Liam Warren
Callum Wilde

U21 Men B
Liam Bowden
Jake Devlin
Harry Dickons
Josh Duncan
Joe Easley
James McNatty (C)
Matthew Sawyer
Ryan Stevens

U18 Men A
Patrick Bould
Hunter Burns (v captain)
Liam Brunton
Josh Gray
Jayden Petersen
Josh Vivian
Liam Ward
Tom Whale (captain)

U18 Men B
Gordon Brown (captain)
Brad Brunton
Regan Chambers
Renzo Childs
Alex Hare
Andrew Heam
Matt Patient
Bede Skinner-Vennell

Theme Powered By Tea Set Ambering
NZCPA MEN’S OCEANIA 2017
U18 & U21 MENCAMPAIGN

SUMMARY BY CATEGORY

<table>
<thead>
<tr>
<th>Category</th>
<th>Budget</th>
<th>Actual</th>
<th>Difference</th>
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<td>$210.00</td>
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<td>Holiday Park</td>
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<td>Meals/snacks</td>
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<td>Meal Subsidy</td>
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<td>$27.00</td>
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<tr>
<td>Admin/Gifts</td>
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<td>$0.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Category</td>
<td>Budget</td>
<td>Actual</td>
<td>Difference</td>
</tr>
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</tr>
<tr>
<td>Contingency</td>
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</tr>
<tr>
<td>Total</td>
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<td>$0.00</td>
<td>$859.00</td>
</tr>
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Community Funding Committee

Meeting of 11 April 2017

Business Unit: Community and Strategy
Date Created: 04 April 2017

Representative Fund Application - Feilding High School Rugby

Purpose

To consider an application for a Representative Grant received from the Feilding High School Rugby who is seeking financial assistance towards the cost of the Feilding High School Rugby Team travelling to Hastings to play the Hastings St John College Rugby Team in a match to be held on 3 June 2017.

Significance of Decision

The Council’s Significance and Engagement policy is not triggered by matters discussed in this report.

Recommendations

That the Community Funding Committee considers the Representative Grant application received from the Feilding High School Rugby who is seeking financial assistance towards the cost of the Feilding High School Rugby Team travelling to Hastings to play the Hastings St John College Rugby Team in a match to be held on 3 June 2017.

Report prepared by:
Janine Hawthorn
Community Development Adviser

Approved for submission by:
Brent Limmer
General Manager - Community and Strategy
1 Contribution to the Council Vision and Council Outcomes

1.1 Relationship to the Council Outcomes that underpin the Council’s Vision:

Connected, vibrant and thriving Manawatu – the best rural lifestyle in New Zealand

<table>
<thead>
<tr>
<th>Manawatu District will improve the natural environment, stewarding the district in a practice aligned to the concept of kaitiakitanga.</th>
<th>The Manawatu will attract and retain residents.</th>
<th>Manawatu district develops a broad economic base from its solid foundation in the primary sector.</th>
<th>Manawatu and its people are connected via quality infrastructure and technology.</th>
<th>Manawatu’s built environment is safe, reliable and attractive.</th>
<th>Manawatu District Council is an agile and efficient organisation.</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
</tbody>
</table>

2 Background

2.1 The Feilding High School Rugby has attained great success over the past few years being crowned National Co-Educational Champions in 2014 and 2016 as well as Hurricanes Co-Educational Champions 2014, 2015 and 2016.

2.2 The school’s main priority is to help shape good men through leadership, opportunity, mentorship and challenges. To achieve this they would like to ensure that every opportunity is given to them to compete in all events available.

3 Discussion and Options considered

3.1 The Feilding High School Rugby has noted that in order for their rugby teams to stay competitive, they need to play against some of the top schools around the North Island which includes travelling to Rotorua, Wellington, Hastings, Napier, Masterton and Hamilton.

3.2 The school is seeking financial assistance towards the costs associated with competing against the Hastings St John College rugby team.

3.3 The High School’s application fits in with the Regional Development Strategy of Manawatu having the “highest involvement in sport and active recreation”. It also supports Council’s vision of being an activity that supports sport and recreation.

4 Operational Implications

4.1 There are no capital/operating expenditure implications or maintenance costs associated with this paper.

5 Financial implications

5.1 The amount of funding requested is $1,000.00.

5.2 The balance available for allocations from the Event Fund is $3,650.00.

6 Statutory Requirements

6.1 There are no statutory requirements relating to this paper.
7 Delegations

7.1 The Community Funding Committee has delegated authority to approve up to $2,000.00 for Representative Grants.

8 Consultation

8.1 There is no consultation required.

9 Cultural Considerations

9.1 There are no cultural considerations to be taken into account for this paper.

10 Conclusion

10.1 One of the eligibility criteria in the Representative Fund policy is for the applicant to be “an athlete, team or artist selected because of qualifying criteria, exceptional achievement or ability to participate in a regional, national or international event”.

10.2 What the Committee will need to consider is whether this application fits in with the intent of the Representative Fund and the eligibility requirements within the policy.

11 Attachments

- Representative Fund Application – Feilding High School Rugby
22 February 2017

Funding Application - Feilding High School Rugby

As a school rugby club our main priority is to help shape good men through leadership, opportunity, mentorship and challenges. To achieve this aim we ensure that our students and players are given the best opportunity to compete in all events available to them so they can test themselves against the best in the region and nation. Through the success and failures that they experience these boys are able to learn about themselves, how to overcome failure, remain humble in victory and develop a caring attitude for younger players with similar aspirations.

Feilding High School has attained great success over the past few years including being crowned National Co-Educational Champions 2014 and 2016, Hurricanes Co-Educational Champions 2014, 2015 and 2016. We have achieved this in an environment that is getting more and more competitive and where the schools that have the finances to invest in their teams have taken the game to another level.

To stay competitive, we need to play against some of the top schools around the North Island. This is through pre-season games and the Central North Island (CNI) competition. Our fixtures in 2017 take us to Rotorua, Wellington, Hastings, Napier, Masterton and Hamilton. The finals will also be included in the travel costs.

The travel is a big cost to our boys and in order for our school to maintain our high level of rugby; we need to travel outside of our region on a regular basis. The traveling will give our boys the best opportunity to grow and experience rugby at a competitive level.

We look forward to your response.

Regards,

Ian Groube
Teacher in Charge of Rugby
igroube@feildinghigh.school.nz
06 323 4029 ext. 752
027 636 8761
Representative Grant Application Form

Purpose

The purpose of Representative Grant is to provide financial support for those Manawatu District residents who have been selected to represent the district, region or New Zealand in the field of arts, sport or culture to enable them to participate and to be an effective ambassador in our community.

1. Applicant Details

<table>
<thead>
<tr>
<th>Full name</th>
<th>FAHS - FEILDING HIGH SCHOOL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Daytime phone number</td>
<td>06 323 4027</td>
</tr>
<tr>
<td>Street/PO Box</td>
<td>1 CHURCHEN ST.</td>
</tr>
<tr>
<td>Town</td>
<td>FEILDING</td>
</tr>
<tr>
<td>Postcode</td>
<td>4702</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:mbentin@feildinghigh.school.nz">mbentin@feildinghigh.school.nz</a></td>
</tr>
</tbody>
</table>

2. Event Information (please attach additional sheets if required)

Provide a brief description of the event you or your team/group have been selected for, including the date the event is to begin and the venue where the event is to take place. Please attach documentation confirming your selection.

<table>
<thead>
<tr>
<th>Event Name</th>
<th>HASTINGS ST JOHN COLLEGE RUGBY MATCH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Event Date</td>
<td>3 JUNE 2017</td>
</tr>
<tr>
<td>Event Location</td>
<td>HASTINGS</td>
</tr>
</tbody>
</table>
Event Description:

ATTENDANCE FOR OUR FIRST AND SECOND 15's (30 YOUNG MEN IN TOTAL) AT THE FIRST FIXTURE OF THE CENTRAL NORTH ISLAND (CNI) COMPETITION ON 3RD JUNE 2017 IN HASTINGS.

THERE ARE 10 TEAMS WHO COMPETE IN THIS COMPETITION LOCATED FROM SOUTH AUCKLAND TO MANAWATU. FAHS IS THE ONLY SIDE REPRESENTING THE MANAWATU INVOLVED IN THE COMPETITION.

EXPERIENCES SUCH AS THIS, AS WELL AS OFFERING VITAL HIGH LEVEL COMPETITIVE EXPERIENCE, ALLOW THE TEAMS TO MAINTAIN SUCCESS AND TO LEARN AND GROW INTO GOOD MEN THROUGH LEADERSHIP, OPPORTUNITY, MENTORSHIP AND CHALLENGE; A BIG PRIORITY OF OUR RUGBY CLUB.

N.B. AS WE ARE A 15 TEAM IN THIS FIXTURE IT IS DIFFICULT TO PROVIDE EVERY ENDURANCE. I INCLUDE INFORMATION FROM THE WEBSITE. PLEASE GET IN TOUCH IF YOU REQUIRE SOMETHING DIFFERENT.

How will your attendance at the event contribute to the Manawatu District Council vision “connected, vibrant, thriving Manawatu – the best rural lifestyle in New Zealand” and the Regional Development Strategy aim “the best place to raise a family”? (Note: visit www.mdc.govt.nz to get further information on Council’s vision and outcomes)

VISION

- EXPERIENCES SUCH AS THESE HELP SHAPE GOOD MEN THROUGH LEADERSHIP, OPPORTUNITY, MENTORING AND CHALLENGES, WHICH IN TURN THEY OFFER BACK TO THEIR COMMUNITY, ENHANCING RURAL LIFESTYLE.
- THEIR PRESENCE AND SUCCESS SYMBOLISES WHAT CAN BE ACHIEVED BY A TEAM THAT DOES NOT HAVE THE HUHE FINANCIAL BACKING OF OTHERS IN A VERY COMPETITIVE ENVIRONMENT. THEY EMBODY THE VISION.

STRATEGY - COMPETITIVE SPORT IS EXPENSIVE AND TRAVEL COMES AT A SIGNIFICANT COST TO FAMILIES, WHO EITHER HAVE TO PAY OR FUNDRAISE FOR THEIR SONS TO PARTICIPATE. ATTENDANCE AT THE EVENT SIGNIFIES, ESPECIALLY WITH HELP FROM THE FUND, A COMMUNITY, COUNCIL AND SCHOOL THAT SUPPORTS THE DREAMS AND TALENTS OF YOUNG PEOPLE, THEREFORE IT 'THE BEST PLACE TO RAISE A FAMILY.'
3. **Financial Information**

<table>
<thead>
<tr>
<th>What is the total cost to attend the event</th>
<th>$1032</th>
</tr>
</thead>
<tbody>
<tr>
<td>What level of funding are you requesting from Council?</td>
<td>$1000 (or whatever can be offered)</td>
</tr>
</tbody>
</table>

Tell us about any other funding you have applied for or received for this event.

<table>
<thead>
<tr>
<th>Date applied</th>
<th>Source of funding</th>
<th>Type of funding e.g. grant</th>
<th>Date of result</th>
<th>Amount Applied or Confirmed</th>
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<td>$</td>
</tr>
</tbody>
</table>

*None applied for this event*

4. **Declaration**

☑ The details in all sections of the application are true and correct to the best of my knowledge.

☑ All reasonable information has been provided to support our application.

We understand that the Manawatu District Council:


☑ We also consent to it recording the personal contact details provided in this application, retaining and using these details.

☑ We understand that our name and brief details about the event and where appropriate, a photograph, may be released to the media or appear in Council documentation.

☑ This consent is given in accordance with the Privacy Act 1993.
Signatory of applicant

| Name       | Nathan Stewart c/o FAIRS Fielding Hiq |
| Signature  |                                  |
| Date       | 23/3/17                           |

5. **Conditions of Funding**

- Council must be acknowledged as a partner and funder.
- All recipients of funding agree to provide a brief verbal report to Council, as part of its Public Forum, on the benefits of their participation at the specified event.
- If possible, an appropriate photograph to be provided with the application that may be used in Council publications.

6. **Final Check**

Make sure you have

- [X] Completed all the sections
- [ ] Provided financial details
- [ ] Attached supporting/selection documents

7. **Need Help?**

Please contact the following if you need advice on your application:

Janine Hawthorn  
Community Development Adviser  
Manawatu District Council  
Private Bag 10-001  
Feilding 4743  
Telephone 06 323 0000  
Email: janine.hawthorn@mdc.govt.nz
# FAHS Feilding High School 1st XV Rugby

## GAME SCHEDULE FOR 2017

<table>
<thead>
<tr>
<th>DATE</th>
<th>FAHS 1st XV vs</th>
<th>WHERE</th>
<th>ADDITIONAL GAMES/NOTES</th>
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</thead>
<tbody>
<tr>
<td>25th March</td>
<td>Wanganui High School</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1st April</td>
<td>Rotorua Boys High School</td>
<td>Away</td>
<td></td>
</tr>
<tr>
<td>8th April</td>
<td>Wellington College</td>
<td>Away</td>
<td></td>
</tr>
<tr>
<td>19th April (Wed)</td>
<td>Wellington</td>
<td>Away</td>
<td></td>
</tr>
<tr>
<td>20th April (Thur)</td>
<td>The Southport School 1st XV</td>
<td>Away</td>
<td>FAHS Development vs U16s</td>
</tr>
<tr>
<td>22nd April</td>
<td>Toowoomba Grammar 1st XV</td>
<td>Away</td>
<td>FAHS Development vs U16s</td>
</tr>
<tr>
<td>24th April (Mon)</td>
<td>Brisbane State High School 1st XV</td>
<td>Away</td>
<td>FAHS Development vs U16s</td>
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<tr>
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<td>St Josephs Gregory Terrace 1st XV</td>
<td>Away</td>
<td>FAHS Development vs U16s</td>
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<td>Wellington</td>
<td>Away</td>
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<tr>
<td>3rd June</td>
<td>St. John’s College (Hastings)</td>
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<td>10th June</td>
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<td>14th June</td>
<td>Te Aute College (Central Hawke Bay)</td>
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<td>17th June</td>
<td>St. Peter’s College (Cambridge)</td>
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<td>CNI</td>
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<td>CNI</td>
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<tr>
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<td>23rd July (Sun)</td>
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<td>Away</td>
<td>$170.78</td>
</tr>
<tr>
<td>29th July</td>
<td>Lindisfarne College, Hastings</td>
<td>Away</td>
<td>$170.78</td>
</tr>
<tr>
<td>5th August</td>
<td>Francis Douglas Memorial College (New Plymouth)</td>
<td>Home</td>
<td>CNI</td>
</tr>
<tr>
<td>TBC</td>
<td>Co-Ed Knock out</td>
<td>TBC</td>
<td></td>
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<tr>
<td>12th August</td>
<td>CNI Semi-final 1v4 and 2v3</td>
<td>TBC</td>
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<tr>
<td>19th August</td>
<td>CNI Final</td>
<td>TBC</td>
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<tr>
<td>TBC</td>
<td>CoEd Hurricanes Semi Final</td>
<td>TBC</td>
<td></td>
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<tr>
<td>TBC</td>
<td>CoEd Hurricanes Final</td>
<td>TBC</td>
<td></td>
</tr>
<tr>
<td>2nd-4th September</td>
<td>National Top 4 Co-Ed Playoffs</td>
<td>Away</td>
<td>Palmerston North</td>
</tr>
</tbody>
</table>

*All 1st XV games kick off at 12.00 unless stated.*

*Subject to changes.*
Manawatu District Council,
Private Bag 10-001
Feilding 4743

20th March 2017

Dear Sir/madam,

On behalf of FAHS - Feilding High School we wish to present an application towards helping us fund costs associated with travel to a key regional event for our first division rugby team.

**Who we are:**
FAHS - Feilding High School was formed in 1921 and serves the educational needs of high school students in Feilding and its surrounding rural areas. The school has a roll of 1400, and works with the mission of providing the foundation of learning for life. All students are given an education that enhances their learning, builds on their needs and respects their dignity. This education challenges them to achieve personal standards of excellence and to reach their full potential.

FAHS - Feilding High School has a reputation for offering a wide variety of sports opportunities for students with excellent facilities and high quality coaching. This has resulted in students engaging in sport and competing at a high level both locally and nationally, and developing fine leadership, teams-man-ship and self-motivational qualities.

**What we want to achieve:**
FAHS rugby works with the goal of shaping good men through leadership, opportunity, mentoring and challenge. We facilitate this by ensuring players have adequate opportunities to compete locally and nationally so they can test themselves, learn and grow as people and sportsmen. The team has historically attained a high level of success, and to stay competitive needs to play against the top teams in the nation, and must travel to do so. These are all vital opportunities, but funding them over the space of a season becomes a huge and often time consuming challenge for all involved, and can prove to be a barrier to participation.

**What we would like your partnership with:**
Helping us cover costs for transport to our 3rd of June Hastings travel fixture, which is part of the Central North Island Competition where the players to gain vital inter regional experience.
In support of this application I include the following documents:

1. Quote for travel.
2. Letter of support from the Teacher in Charge of Rugby.
3. 2017 Game schedule
4. Information from the CNI website showing FAHS participation
5. Bank deposit slip.

Thank you very much for the opportunity to apply to the fund. We sincerely hope that you find yourselves in the position to support us.

If there are any questions regarding this application, please contact me on 06 323 4029.

Yours sincerely

[Signature]

MARTIN O'GRADY
Principal
Feilding High School

Feilding High School is a co-ed public secondary school with a roll of just over 1600. We are a school with rich traditions and a proud record of academic, sporting, and cultural success.

Francis Douglas Memorial College

Francis Douglas Memorial College exists to educate students for life. It is a place where people share the values of Jesus Christ within a Catholic environment and in keeping with the courageous spirit of Father I Douglas and the Lachlan tradition.

Lindisfarne College

Lindisfarne College is a 7-13 integrated basic school, founded under the auspices of the Presbyterian Church. It is situated in the city of Napier, in the province of Hawke's Bay, North Island. It cares for its students and community.
Price proposal

To: Feilding High School  
Att: Ian Groube  
Churcher St  
Feilding  4702

Email: igroube@feildinghigh.school.nz

From: Tony Chettleburgh
Fax

---

Thank you for the opportunity to provide the following price proposal for your transport requirements as detailed to us. Should you wish to discuss any aspect of this proposal please do not hesitate to contact us.

This Price Proposal is valid for 30 days and is subject to final details given at the time of booking, please advise by return email / fax if you would like to book.

---

Pax No: 55
Quote Ref No: 2-179565

<table>
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<th>Date</th>
<th>Depart</th>
<th>Pick up</th>
<th>From</th>
<th>Destination</th>
<th>Drop off</th>
<th>Location</th>
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</thead>
<tbody>
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<td>06:30</td>
<td>School</td>
<td>Hastings</td>
<td>18:00</td>
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</table>

Further details
Dry Hire Cost $955.00

Deluxe Coach - 53 seats

- Nett: $1032.50
- GST 15%: $154.88
- Total: $1187.38

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If this price proposal is acceptable and you wish to proceed with a booking, please check all details are correct, tick the 'Accepted' box and fax to +64 6 354 2807 or email PMR@tranzit.co.nz.

On confirming a booking with Tranzit Coachlines you agree to abide by our Terms & Conditions of Carriage which can be obtained from our website www.tranzit.co.nz

On receipt of this acceptance your booking will be confirmed. New customers not paying prior to travel will be required to complete a credit application. All accounts paid by credit card will incur a surcharge.

---

Regards
Tony Chettleburgh

Tranzit Coachlines Manawatu
PO Box 1209 Palmerston North
Ph +64 6 3554955 Fax +64 6 3542807
Email PMR@tranzit.co.nz

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>A division of Tranzit Group > Family owned & operated > Nationwide
>5 STAR

We are rated as a 5 STAR operator by NZTA (New Zealand Transport Agency) - the highest rating you can achieve in our industry.
Representative Fund Application - Williams, Olivia

Purpose

To consider an application for a Representative Grant received from Olivia Williams who is seeking financial assistance towards the cost of attending the 2017 International School Psychology Association (ISPA) Conference being held in Manchester, United Kingdom on 19 to 22 July 2017.

Significance of Decision

The Council’s Significance and Engagement policy is not triggered by matters discussed in this report.

Recommendations

That the Community Funding Committee considers the Representative Grant application received from Olivia Williams who is seeking financial assistance towards the cost of attending the 2017 International School Psychology Association (ISPA) Conference being held in Manchester, United Kingdom on 19 to 22 July 2017.

Report prepared by:
Janine Hawthorn
Community Development Adviser

Approved for submission by:
Brent Limmer
General Manager - Community and Strategy
1 Contribution to the Council Vision and Council Outcomes

1.1 Relationship to the Council Outcomes that underpin the Council’s Vision:

*Connected, vibrant and thriving Manawatu – the best rural lifestyle in New Zealand*

| Manawatu District will improve the natural environment, stewarding the district in a practice aligned to the concept of kaitiakitanga. | ✔ | Manawatu district will attract and retain residents. | Manawatu district develops a broad economic base from its solid foundation in the primary sector. | Manawatu and its people are connected via quality infrastructure and technology. | Manawatu’s built environment is safe, reliable and attractive. | ✔ | Manawatu District Council is an agile and efficient organisation. | ✔ |

2 Background

2.1 Olivia recently undertook a Masters Research project, which involved exploring teachers’ perceptions of educational psychology in New Zealand which has been noted as an important piece of research for both local and international knowledge regarding the status of educational psychology.

3 Discussion and Options considered

3.1 Olivia’s research titled *Supporting Teachers to Create Effective Learning Environments: A New Zealand Perspective of Educational Psychology* has been accepted to be presented at the 2017 International School Psychology Association (ISPA) Conference being held in Manchester, United Kingdom 19 to 22 July 2017.

3.2 The theme for the 2017 International School Psychology Association (ISPA) Conference is *Supporting Vulnerable Children and Young People in an Uncertain World*.

3.3 Olivia has noted that the research she had undertaken was the first of its kind in New Zealand in addressing teachers’ perceptions of the service that our children are currently receiving to support their education and mental health.

4 Operational Implications

4.1 There are no capital/operating expenditure implications or maintenance costs associated with this paper.

5 Financial implications

5.1 The amount of funding requested is $1,000.00.

5.2 The balance available for allocations from the Event Fund is $3,650.00.

6 Statutory Requirements

6.1 There are no statutory requirements relating to this paper.
7 Delegations

7.1 The Community Funding Committee has delegated authority to approve up to $2,000.00 for Representative Grants.

8 Consultation

8.1 There is no consultation required.

9 Cultural Considerations

9.1 There are no cultural considerations to be taken into account for this paper.

10 Conclusion

10.1 The applicant has been able to demonstrate that she meets the criteria and guidelines contained within the Representative Grant policy.

11 Attachments

- Representative Fund Application – Williams, Olivia
To the Members of the Community Funding Committee,

Thank you the opportunity to introduce myself and to put forward my request for funding support.

I may be familiar to some of you. I was born and bred in Feilding, attending St Joseph’s primary, Feilding Intermediate, and Feilding High School - being elected student President of the latter two.

I completed my undergraduate degree at Victoria University, then spent three years travelling and working abroad. During which time, I had the privilege of meeting numerous wonderful people from all walks of life and gained invaluable life experience and personal growth.

For the last three years, I have been based back in Feilding whilst completing my postgraduate studies through Massey University – you may have seen me working at BNZ in Feilding during this time. I have now completed my Honours in Psychology and my Masters in Educational Psychology. Over the past year, I have also successfully completed training as a volunteer counsellor for Youthline. I now spend 3-4 evenings a month volunteering on the phones and mentoring trainee volunteers.

Currently, I am completing my Post Graduate Diploma in Educational and Developmental Psychology which involves a full-time, unpaid internship at the Ministry of Education in Palmerston North as an intern psychologist.

My Masters Research project, which involved exploring teachers’ perceptions of educational psychology in New Zealand, has been noted as an important piece of research for both local and international knowledge regarding the status of educational psychology.

My research titled *Supporting Teachers to Create Effective Learning Environments: A New Zealand Perspective of Educational Psychology* has been accepted to be presented at the 2017 International School Psychology Association (ISPA) Conference. This is a personal and academic honour. The personal and professional development and academic exposure afforded by such an opportunity, especially this early in my career, is invaluable.
Unfortunately, due to the conference being held in Manchester, England, coupled with my unpaid internship at the Ministry of Education, I am not in a financial position to support myself to attend the conference. It is for this reason that I am contacting the Committee to request funding support to assist in helping me to get to Manchester.

Please find attached a summary of the estimated costs involved in attending the conference together with a copy of the letter of acceptance from the Chair of the Scientific Committee, and my completed representative fund application form. For more information regarding the conference I invite you to explore ISPA’s website: https://www.ispaweb.org/

I enjoy speaking to crowds – even more so when I am presenting on a topic of great importance to me. To that end, I would be more than willing to present a summary of my research to the council and to answer any questions regarding this project.

If the Committee or Council would like any further information about myself, my research, or the conference please do not hesitate to contact me.

Thank you for considering my request, any assistance would be gratefully appreciated.

Yours sincerely

Olivia Williams.
Representative Grant
Application Form

Purpose

The purpose of Representative Grant is to provide financial support for those Manawatu District residents who have been selected to represent the district, region or New Zealand in the field of arts, sport or culture to enable them to participate and to be an effective ambassador in our community.

1. Applicant Details

<table>
<thead>
<tr>
<th>Full name</th>
<th>Olivia Williams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Daytime phone number</td>
<td>022 464 1241</td>
</tr>
<tr>
<td>Street/P O Box</td>
<td>5a Poole Street</td>
</tr>
<tr>
<td>Town</td>
<td>Feilding</td>
</tr>
<tr>
<td>Postcode</td>
<td>4702</td>
</tr>
<tr>
<td>Email</td>
<td><a href="mailto:oliviajwilliams@gmail.com">oliviajwilliams@gmail.com</a></td>
</tr>
</tbody>
</table>

2. Event Information (please attach additional sheets if required)

Provide a brief description of the event you or your team/group have been selected for, including the date the event is to begin and the venue where the event is to take place. Please attach documentation confirming your selection.

| Event Name | International School Psychology Conference | Regional |
| Event Date | 19-22 July 2017 | National |
| Event Location | Manchester, United Kingdom | International x |
Event Description:

My research titled 'Supporting Teachers to Create Effective Learning Environments: A New Zealand Perspective of Educational Psychology' has been accepted to be presented at the 2017 International School Psychology Association (ISPA) Conference. The 2017 ISPA conference that is being held in Manchester, United Kingdom has the theme "Supporting Vulnerable Children and Young People in an Uncertain World". The conference theme reflects the many challenges facing children and young people, parents, teachers and communities in the ever-changing and complex world in which we all live. These uncertain times are linked to a number of interconnected factors that affect all our lives in the 21st century including the growth in (and fear of) terrorism and other unprovoked attacks against civilians, an increase in the number of refugees and asylum seekers fleeing countries that are ravaged by war, huge economic global inequalities between countries leading to increased migration. The level of global uncertainty makes us all feel vulnerable especially children and young people and can have a dramatic impact upon their education, mental health and well-being. There are also huge challenges for public services to respond effectively to the increasingly complex demands that they all face.

Speakers at the conference will address the theme by drawing on their own research and practice. In addition there will be paper presentations, workshops, symposia and round tables discussions that will enable participants to share their knowledge and expertise and learn from each other.

How will your attendance at the event contribute to the Manawatu District Council vision “connected, vibrant, thriving Manawatu – the best rural lifestyle in New Zealand” and the Regional Development Strategy aim “the best place to raise a family”? (Note: visit www.mdc.govt.nz to get further information on Council’s vision and outcomes)

My attendance at this event provides me with the opportunity to present findings from my research which was the first of its kind in New Zealand to address teachers' perceptions of the services our children are currently receiving to support their education and mental health. The three most important findings from this study were:

1. That teachers feel overwhelmed, unsupported and under-equipped to properly support the wide ranging and seemingly ever increasing needs of our learners.
2. That too many students are missing out on desperately needed support.
3. That the same barriers of lack of funding and a shortage of educational psychologists continue to appear in all studies regarding educational psychology practice.

These findings in and of themselves are not groundbreaking nor should they be surprising to many. However this is the first empirically-based study exploring the nature of support New Zealand teachers and students are currently receiving. Therefore, being given the opportunity to create a dialogue around these issues as they present in the New Zealand context from an international platform, opens the door for ongoing opportunities for me to explore ways to promote best practice and invoke change talk to ensure we continue to strive to provide the best possible care and education for our children.

Being invited to represent the Manawatu at such a prestigious event affords me the opportunity to make international connections and, perhaps more importantly, provides me with exposure to a number of speakers and workshops covering topics such as:

- Working with children who experience mental health issues
- Supporting schools, families and children in times of crisis
- Developing strategies to support children with learning difficulties
- Promoting inclusivity in diverse communities
- Training psychologists and other professionals to become effective practitioners

I believe that my engagement with these topics can be brought back to the local context to feed into ways to support both the MDC’s vision and development strategy.
3. **Financial Information**

| What is the total cost to attend the event | $3700 approximate cost (breakdown attached) |
| What level of funding are you requesting from Council? | $1000 |

**Tell us about any other funding you have applied for or received for this event.**

<table>
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4. **Declaration**

- The details in all sections of the application are true and correct to the best of my knowledge.
- All reasonable information has been provided to support our application.

We understand that the Manawatu District Council:

- We also consent to it recording the personal contact details provided in this application, retaining and using these details.
- We understand that our name and brief details about the event and where appropriate, a photograph, may be released to the media or appear in Council documentation.
- This consent is given in accordance with the Privacy Act 1993.
Signatory of applicant

<table>
<thead>
<tr>
<th>Name</th>
<th>Olivia Williams</th>
</tr>
</thead>
<tbody>
<tr>
<td>Signature</td>
<td></td>
</tr>
<tr>
<td>Date</td>
<td>03/04/2017</td>
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5. **Conditions of Funding**

- Council must be acknowledged as a partner and funder.
- All recipients of funding agree to provide a brief verbal report to Council, as part of its Public Forum, on the benefits of their participation at the specified event.
- If possible, an appropriate photograph to be provided with the application that may be used in Council publications.

6. **Final Check**

**Make sure you have**

- [ ] Completed all the sections
- [ ] Provided financial details
- [ ] Attached supporting/selection documents

7. **Need Help?**

Please contact the following if you need advice on your application:

Janine Hawthorn  
Community Development Adviser  
Manawatu District Council  
Private Bag 10-001  
Feilding 4743  
Telephone 06 323 0000  
Email: janine.hawthorn@mdc.govt.nz
Dear Olivia,

I am delighted to inform you that your abstract to present a paper at the ISPA conference have been accepted.

The full programme with information about the time of all presentations will be available on the conference website 2 weeks before the start of the conference.

You and your co-presenters should now register for the conference and pay the appropriate fee, if you have not already done so. Failure to do this will result in your paper being withdrawn from the conference programme.

We look forward to seeing you this July in Manchester.

Professor Peter Farrell  
Chair of the Scientific Committee  
Peter.Farrell@manchester.ac.uk
Approximate costs as of 13/02/2017.

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